COUNTY OF SAN MATEO Departmental Correspondence

AUG 0 6 2001 HEARING DATE AUG 2 1 200

TO: Honorable Board of Supervisors

FROM: Timothy B. McMurdo, Director, Hospital and Clinics Division MT

SUBJECT: Agreement with El Concilio

RECOMMENDATION

Adopt a resolution authorizing the President of the Board to execute an agreement with El Concilio to expand chronic disease management services to other geographic areas and other minority populations in order to better manage chronic conditions and increase the proportion of uninsured utilizing outpatient care.

Background

The 1998 community Assessment – Health & Quality of Life in San Mateo County – found wide gaps in the utilization of preventive care between the uninsured and insured, such as: routine physicals, mammograms, and cholesterol testing. Increased access to disease education and prevention is needed to reduce these disparities. El Concilio, a non-profit umbrella for 23 Latino organizations, has been at the forefront of providing chronic disease management services to San Mateo residents and has worked closely with Health Services on various projects such as the nurse-managed, chronic disease clinic at the Fair Oaks Health Center. An evaluation has shown that this program has improved self-care skills, increased clinic utilization and reduced emergency room costs.

Discussion

With the recent funding of a federal Community Access Program (CAP) Grant, which attempts to expand health care access and integrate health care services, Health Services has the opportunity to work with El Concilio on expanding its chronic disease management services. While the Fair Oaks' chronic disease management program has successfully promoted and integrated culturally competent disease management into a primary care setting, it has primarily targeted the Latino population in one specific area of the County. CAP, however, will provide the infrastructure needed to work with El Concilio to expand community-based chronic disease services to other geographic areas within the County and to African American, Filipino, and Asian/Pacific Islander residents with chronic conditions.

Board of Supervisors Agreement/El Concilio Page 2

Health Services currently has two additional contracts with El Concilio. The AIDS Program has contracted with El Concilio for HIV testing and outreach, HIV prevention case management, and HIV prevention services for youth since 1999. The last agreement between the AIDS Program and El Concilio was for the term July 1, 2000 through June 30, 2001 and was for the amount of \$155,000. The AIDS Program is in the process of renewing that agreement with El Concilio. On July 24, 2001 your Board approved a contract with El Concilio to provide targeted multilingual/ multicultural outreach, health screenings, and health education to residents in south San Mateo County. Funding for that contract comes from the Health Services Administration (HRSA) grant. The amount of that contract is \$104,000 for the term July 1, 2000 through November 30, 2001.

El Concilio partnered with the County in the CAP grant application process. They were also written into the grant as provider of services covered in this agreement. Therefore there was no RFP process conducted to select a service provider for this contract.

Term and Fiscal Impact

The term of this agreement is from July 1, 2001 through February 28, 2002. The maximum amount for this agreement with El Concilio is \$120,000. Costs are completely covered by federal Community Access Program grant from the Health Resources Services Agency. There is no net county cost.

RECOMMENDED

nareaser Ta HEALTH SERVICES DEPARTMENT

RESOLUTION NO.

BOARD OF SUPERVISORS, COUNTY OF SAN MATEO, STATE OF CALIFORNIA

* * * * * * * * * *

RESOLUTION AUTHORIZING EXECUTION OF AN AGREEMENT WITH EL CONCILIO

RESOLVED, by the Board of Supervisors of the County of San Mateo, State of California, that;

WHEREAS, there has been presented to this Board of Supervisors for its consideration and acceptance an agreement, reference to which is hereby made for further particulars, whereby El Concilio shall expand chronic disease management services to other geographic areas and other minority populations in order to better manage chronic conditions and increase the proportion of uninsured utilizing outpatient care; and

WHEREAS, this Board has been presented with a form of the Agreement and has examined and approved it as to both form and content and desires to enter into the Agreement:

NOW, THEREFORE, IT IS HEREBY DETERMINED AND ORDERED that the Board hereby authorizes the President of this Board of Supervisors to execute said Agreement for and on behalf of the County of San Mateo, and the Clerk of this Board shall attest the President's signature thereto.

AGREEMENT WITH EL CONCILIO

THIS AGREEMENT, entered into this ______ day of ______, 2001, by and between the COUNTY OF SAN MATEO, hereinafter called "County," and EL CONCILIO, hereinafter called "Contractor";

$\underline{W} \underline{I} \underline{T} \underline{N} \underline{E} \underline{S} \underline{S} \underline{E} \underline{T} \underline{H}$:

WHEREAS, it is necessary and desirable that Contractor be retained for the purpose of performing the professional services hereinafter described for the Health Services Agency, Hospital and Clinics Division; and

WHEREAS, pursuant to Government Code, Section 31000, County may contract with independent contractors for the furnishing of such services to or for County or any Department thereof;

NOW, THEREFORE, IT IS HEREBY AGREED BY THE PARTIES HERETO AS FOLLOWS:

1. Services to be Performed by Contractor

In consideration of the payments hereinafter set forth, Contractor, under the general direction of the Director of Health Services, or her designee, with respect to the product or result of Contractor's services, shall expand chronic disease management services to other geographic areas and other minority populations in order to better manage chronic conditions and increase the proportion of uninsured utilizing outpatient care as described in Schedule A, attached hereto and incorporated by reference herein. Such services shall be provided in a professional and diligent manner.

2. <u>Payments</u>

A. <u>Maximum Amount</u>. In full consideration of Contractor's performance of the services described in Schedule A, the amount that County shall be obligated to pay for services rendered under this Agreement shall not exceed ONE HUNDRED TWENTY THOUSAND DOLLARS (\$120,000) for the contract term.

B. <u>Rate of Payment</u>. The rate and terms of payment shall be as specified in Schedule B, attached hereto and incorporated herein. Any rate increase is subject to the approval of the Director of Health Services or her designee, and shall not be binding on County unless so approved in writing. In no event may the rates established in Schedule B be increased to the extent that the maximum County obligation shall exceed the total specified in paragraph 2A above. Each payment shall be conditioned on the performance of the services described in Schedule A to the full satisfaction of the Director of Health Services or her designee.

C. <u>Time Limit for Submitting Invoices</u>. Contractor shall submit an invoice for services to County for payment in accordance with the provisions of Schedule B. County shall not be obligated to pay Contractor for the services covered by any invoice if Contractor presents the invoice to County more than one hundred eighty (180) days after the date Contractor renders the services, or more than ninety (90) days after this Agreement terminates, whichever is earlier.

3. <u>Relationship of Parties</u>

It is expressly understood that this is an agreement between two (2) independent contractors and that no agency, employee, partnership, joint venture or other relationship is established by this Agreement. The intent by both County and Contractor is to create an independent contractor relationship. Contractor expressly acknowledges and accepts his/her tax status and the tax consequences of an independent contractor. Further, as an independent contractor, Contractor expressly acknowledges and accepts that he/she has no rights, benefits, privileges and/or claims in any form whatsoever under, from, through and/or pursuant to the San Mateo County Civil Service Rules.

4. <u>Hold Harmless</u>

Contractor shall indemnify and save harmless County, its officers, agents, employees, and servants from all claims, suits, or actions of every name, kind and description, brought for, or on account of: (A) injuries to or death of any person, including Contractor, or (B) damage to any property of any kind whatsoever and to whomsoever belonging, or (C) any failure to withhold and/or pay to the government income and/or employment taxes from earnings under this Agreement, or (D) any other loss or cost, including but not limited to that caused by the concurrent active or passive negligence of County, its officers, agents, employees, or servants, resulting from the performance of any work required of Contractor or payments made pursuant to this Agreement, provided that this shall not apply to injuries or damage for which County has been found in a court of competent jurisdiction to be solely liable by reason of its own negligence or willful misconduct.

The duty of Contractor to indemnify and save harmless as set forth herein, shall include the duty to defend as set forth in Section 2778 of the California Civil Code.

5. <u>Insurance</u>

Contractor shall not commence work under this Agreement until all insurance required under this section has been obtained and such insurance has been approved by the Director of Health Services. Contractor shall furnish the Health Services Agency with Certificates of Insurance evidencing the required coverage and there shall be a specific contractual liability endorsement extending Contractor's coverage to include the contractual liability assumed by Contractor pursuant to this Agreement. These Certificates shall specify or be endorsed to provide that thirty (30) days' notice must be given, in writing, to the Health Services Agency of any pending change in the limits of liability or of any cancellation or modification of the policy.

In the event of the breach of any provision of this section, or in the event any notice is received which indicates any required insurance coverage will be diminished or canceled, County at its option, may, notwithstanding any other provision of this Agreement to the contrary, immediately declare a material breach of this Agreement and suspend all further work pursuant to this Agreement.

A. <u>Workers' Compensation and Employer Liability Insurance</u>. Contractor shall have in effect during the entire life of this Agreement, Workers' Compensation and Employer Liability Insurance providing full statutory coverage. In signing this Agreement, County makes the following certification, required by Section 1861 of the California Labor Code:

I am aware of the provisions of Section 3700 of the California Labor Code which require every employer to be insured against liability for Workers' Compensation or to undertake self-insurance in accordance with the provisions of the Code, and I will comply with such provisions before commencing the performance of the work of this Agreement.

B. <u>Liability Insurance</u>. Contractor shall take out and maintain during the life of this Agreement such Bodily Injury Liability and Property Damage Liability Insurance as shall protect him while performing work covered by this Agreement from any and all claims for damages for bodily injury, including accidental death, as well as any and all claims for property damage which may arise from Contractor's operations under this Agreement, whether such operations be by himself or by any subcontractor or by anyone directly or indirectly employed by either of them. Such insurance shall be combined single limit bodily injury and property damage for each occurrence and shall not be less than the amounts specified below. Such insurance shall include:

- 1) Comprehensive General Liability \$1,000,000
- 2) Motor Vehicle Liability Insurance\$-0-
- 3) Professional Liability\$1,000,000If this Agreement remains in effect more than one (1) year from the date of

its original execution, County may, at its sole discretion, require an increase in the amount of liability insurance to the level then customary in similar County agreements by giving sixty (60) days' notice to Contractor.

County and its officers, agents, employees and servants shall be named as additional insured on any such policies of insurance, which shall also contain a provision that the insurance afforded thereby to County, its officers, agents, employees, and servants shall be primary insurance to the full limits of liability of the policy, and that if County or its officers and employees have other insurance against the loss covered by such a policy, such other insurance shall be excess insurance only. Said certificate(s) of insurance is (are) attached hereto and incorporated by reference herein as Attachment II (and III).

6. Non-Discrimination

Contractor shall comply with the non-discrimination requirements described in Schedule C, which is attached hereto, and incorporated herein.

Contractor shall comply with County admission and treatment policies which shall provide that patients are accepted for care without discrimination on the basis of race, color, religion, sex, sexual orientation, national origin, age, handicap, or political affiliation. Violation of the non-discrimination provisions of this Agreement shall be considered a breach of this Agreement and subject Contractor to penalties, to be determined by the County Manager, including, but not limited to:

i. termination of this Agreement;

ii. disqualification of Contractor from bidding on or being awarded a County contract for a period of up to three (3) years;

iii. liquidated damages of TWO THOUSAND FIVE HUNDRED DOLLARS(\$2,500) per violation;

iv. ¹ imposition of other appropriate contractual and civil remedies and sanctions, as determined by the County Manager.

To effectuate the provisions of this paragraph, the County Manager shall have the authority to:

i. examine Contractor's employment records with respect to compliance with this paragraph;

ii. set off all or any portion of the amount described in this paragraph against amounts due to Contractor under the Contract or any other contractor between Contractor and County.

Contractor shall report to the County Manager the filing by any person in any court of any complaint of discrimination or the filing by any person of any and all charges with the Equal Employment Opportunity Commission, the Fair Employment and Housing Commission or any other entity charged with the investigation of allegations within thirty (30) days of such filing, provided that within such thirty (30) days such entity has not notified Contractor that such charges are dismissed or otherwise unfounded. Such notification shall include the name of the complainant, a copy of such complaint, and a description of the circumstance. Contractor shall provide County with a copy of its response to the complaint when filed.

With respect to the provision of employee benefits, Contractor shall comply with the County Ordinance which prohibits contractors from discriminating in the provision of employee benefits between an employee with a domestic partner and an employee with a spouse.

7. Assignments and Subcontracts

A. Without the written consent of the Director of Health Services or her designee, this Agreement is not assignable in whole or in part. Any assignment by Contractor without the written consent of the Director of Health Services or her designee is a breach of this Agreement and shall automatically terminate this Agreement.

B. Contractor shall not employ subcontractors or consultants to carry out the responsibilities undertaken pursuant to this contract without the written consent of the Director of Health Services or her designee.

C. All assignees, subcontractors, or consultants approved by the Director of Health Services or her designee shall be subject to the same terms and conditions applicable to Contractor under this Agreement, and Contractor shall be liable for the assignee's, subcontractor's or consultant's acts and/or omissions.

D. All agreements between Contractor and subcontractor and/or assignee for services pursuant to this Agreement shall be in writing and shall be provided to County.

8. <u>Amendment of Agreement</u>

This Agreement is complete and contains all the terms and conditions agreed upon by the parties. No amendment shall be valid unless made in writing and signed by the parties hereto, and no oral understanding or agreement shall be binding on the parties hereto.

9. Records

A. Contractor agrees to provide to County, to any federal or state department having monitoring or reviewing authority, to County's authorized representatives and/or their appropriate audit agencies upon reasonable notice, access to and the right to examine and audit all records and documents necessary to determine compliance with relevant federal, state, and local statutes, rules and regulations, and this Agreement, and to evaluate the quality, appropriateness and timeliness of services performed.

B. Contractor shall maintain and preserve all financial records relating to this Agreement for a period of four (4) years from the termination date of this Agreement, or until audit findings are resolved, whichever is greater.

10. Compliance with Applicable Laws

All services to be performed by Contractor pursuant to this Agreement shall be performed in accordance with all applicable federal, state, county, and municipal laws, including, but not limited to, the Americans with Disabilities Act of 1990, as amended, and Section 504 of the Rehabilitation Act of 1973, as amended and attached hereto and incorporated by reference herein as Attachment I, which prohibits discrimination on the basis of handicap in programs and activities receiving any federal or county financial assistance. Such services shall also be performed in accordance with all applicable ordinances and regulations, including, but not limited to, appropriate licensure, certification regulations, provisions pertaining to confidentiality of records, and applicable quality assurance regulations.

11. Interpretation and Enforcement

A. Any notice, request, demand or other communication required or permitted hereunder shall be deemed to be properly given when deposited in the United States mail, postage prepaid, or when deposited with a public telegraph company for transmittal, charges prepaid, addressed:

1) In the case of County, to:

San Mateo County Division of Hospital and Clinics 222 39th Avenue San Mateo, CA 94403

or to such person or address as County may, from time to time furnish to

Contractor.

2) In the case of Contractor, to:

El Concilio 1419 Burlingame Avenue, Ste. N Burlingame, CA 94010 Attn: Gloria Flores Garcia

B. <u>Controlling Law</u>. The validity of this Agreement and of its terms or provisions, as well as the rights and duties of the parties hereunder, the interpretation and performance of this Agreement shall be governed by the laws of the State of California.

12. Term of the Agreement

Subject to compliance with the terms and conditions of this Agreement, the term of this Agreement shall be from July 1, 2001 through February 28, 2002. This Agreement may be terminated by Contractor, Director of Health Services or her designee at any time upon thirty (30) days' written notice to the other party. IN WITNESS WHEREOF, the parties hereto, by their duly authorized representatives, have affixed their hands.

COUNTY OF SAN MATEO

El CONCILIO

By:____

Michael D. Nevin, President Board of Supervisors, San Mateo County

tens By:_____

Date:_____

Date: July 11, 2001

ATTEST:

By:_

Clerk of Said Board

Date:

SCHEDULE A

El Concilio will provide the following services:

- 1. By 9/01/2001, hire 1 FTE Program Manager who is dedicated solely to expanding and integrating chronic disease management services into 2 to 4 additional County Clinic sites.
- 2. By 9/01/2001, create a multi-ethnic consultant team that will support the Program Manager's work in integrating disease management into clinic settings.
- 3. From 9/01/2001 to 2/28/2002, train and provide technical assistance to other ethnic based agencies/groups interested in promoting chronic disease prevention
- 4. From 9/01/2001 to 2/28/2002, train additional African Americans, Filipinos and Asian/Pacific Islanders, as well as Latinos to become certified health educators.
- 5. From 9/01/2001 to 2/28/2002, develop grant proposals to expand disease management
- 6. From 9/01/2001 to 2/28/2002, develop third-party payment strategies to receive Medi-Cal reimbursement for chronic disease management services.

SCHEDULE B

County shall pay Contractor based on the following schedule:

- 1. Contractor will be paid \$60,000 upon satisfactorily completing the services specified in Schedule A, no. 1.
- 2. Contractor will be paid \$30,000 upon satisfactorily completing the services specified in Schedule A, no. 2.
- 3. Contractor will be paid \$30,000 prospectively for the work specified in Schedule A, nos. 3, 4, 5, and 6. Prospective payment will be conditioned by the timely completion of the work specified in Schedule A, nos. 1 and 2.

SCHEDULE C

Contract between County of San Mateo and El Concilio, hereinafter called "Contractor."

- a. No person shall, on the grounds of race, color, creed, national origin, religious affiliation or non-affiliation, sex, sexual orientation, marital status, age (over forty (40)), disability, medical condition (including but not limited to AIDS, HIV positive diagnosis, or cancer), political affiliation or union membership be excluded from participation in, be denied the benefits of, or be subjected to discrimination under this Agreement.
- b. Contractor shall insure equal employment opportunity based on objective standards of recruitment, selection, promotion, classification, compensation, performance evaluations, and management relations, for all employees under this contract. Contractor's personnel policies shall be made available to County upon request.
- c. Contractor shall assure compliance with Section 504 of the Rehabilitation Act of 1973 by submitting a signed letter of assurance (Attachment I) of compliance. Contractor shall be prepared to submit a self-evaluation and compliance plan to County upon request within one (1) year of the execution of this Agreement.

Attachment I

Assurance of Compliance with Section 504 of the Rehabilitation Act of 1973, as Amended

The undersigned (hereinafter called the "Contractor(s)") hereby agrees that it will comply with Section 504 of the Rehabilitation Act of 1973, as amended, all requirements imposed by the applicable DHHS regulation, and all guidelines and interpretations issued pursuant thereto.

The Contractor(s) gives/give this assurance in consideration of and for the purpose of obtaining contracts after the date of this assurance. The Contractor(s) recognizes/recognize and agrees/agree that contracts will be extended in reliance on the representations and agreements made in this assurance. This assurance is binding on the Contractor(s), its successors, transferees, and assignees, and the person or persons whose signatures appear below are authorized to sign this assurance on behalf of the Contractor(s).

The Contractor(s): (Check a or b)

a. () employs fewer than 15 persons.

b. $(_{XX})$ employs 15 or more persons and, pursuant to Section 84.7 (a) of the regulation (45 C.F.R. 84.7 (a)), has designated the following person(s) to coordinate its efforts to comply with the DHHS regulation.

Ortensia Lopez	
Name of 504 Person	n - Type or Print
El Concilio	1419 Burlingame Avenue, Ste. N
Name of Contractor(s) - Type or Print	Street Address or PO Box
Burlingame	CA 94010
City	State Zip Code

I certify that the above information is complete and correct to the best of my knowledge. 30 Junc

July 11, 2001	Executive Director
Date	Signature and Title of Authorized Official

*Exception: DHHS regulations state that:

"If a recipient with fewer than 15 employees finds that, after consultation with a handicapped person seeking its services, there is no method of complying with (the facility accessibility regulations)...other than making a significant alteration in its existing facilities, the recipient may, as an alternative, refer the handicapped person to other providers of those services that are accessible."

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IMPORTANT

If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

DISCLAIMER

The Certificate of Insurance on the reverse side of this form does not constitute a contract between the issuing insurer(s), authorized representative or producer, and the certificate holder, nor does it affirmatively or negatively amend, extend or alter the coverage afforded by the policies listed thereon.

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY. ADDITIONAL INSURED - DESIGNATED PERSON or ORGANIZATION

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART

SCHEDULE

Name of Person or Organization:

San Mateo County General Hospital Division of Hospital and Clinics Contract Coordinator (HOS316MM) 222 W. 39th Avenue San Mateo, CA 94403

(If no entry appears above, information required to complete this endorsement will be shown in the Declarations as applicable to this endorsement.)

WHO IS AN INSURED (Section II) is amended to include as an insured the person or organization shown in the Schedule, but only with respect to liability arising out of your operations or premises owned by or rented to you.

Attn: Tere Larcina Certificate Holder is Included as Additional Insured per form CG2026 Attached as respects Liability Coverage.



P.O. BOX 420807, SAN FRANCISCO, CA 94142-0807

CERTIFICATE OF WORKERS' COMPENSATION INSURANCE

JULY 6, 2001

L

POLICY NUMBER: CERTIFICATE EXPIRES: 469-01 UNIT 0001571 7-1-02

SAN MATED COUNTY GENERAL HOSPITAL DIV OF HOSPITAL & CLINICS/CONTR COORD (HOS315MM) 222 H 39TH AVENUE SAN MATEO CA 94403

This is to certify that we have issued a valid Workers' Compensation insurance policy in a form approved by the California Insurance Commissionar to the employer named below for the policy period indicated.

This policy is not subject to cancellation by the Fund except upon tex days' advance written notice to the employer.

2

We will also give you KSN days' advance notice should this policy be cancelled prior to its normal expiration.

This certificate of insurance is not an insurance policy and does not amend, extend or alter the coverage afforded by the policies listed herein. Notwithstanding any requirement, term, or condition of any contract or other document with respect to which this certificate of insurance may be issued or may pertain, the insurance afforded by the policies described herein is subject to all the terms, exclusions and conditions of such policies.

CRIZED REPRESENTATIVE

PRESIDENT

EMPLOYER'S LIABILITY LIMIT INCLUDING DEFENSE COSTS: \$1,000,000 PER OCCURRENCE.

ENDORSEMENT #0015 ENTITLED ADDITIONAL INSURED EMPLOYER EFFECTIVE 07/06/01 IS ATTACHED TO AND FORMS A PART OF THIS POLICY. NAME OF ADDITIONAL INSURED: GAN MATED COUNTY GENERAL HOSPITAL

ENDORSEMENT #2063 ENTITLED CERTIFICATE HULDERS' NOTICE EFFECTIVE 07/01/01 IS ATTACHED TO AND FORMS A PART OF THIS POLICY,

EMPLOYER

HISPANIC CONCILLO OF SAN MATED COUNTY 1419 BURLINGAME AVENUE BN BURLINGAME CA 94010

#0624 P.002/002

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COUNTY OF SAN MATEO

Equal Benefits Compliance Declaration Form

l Vendor Identification	· · · · · ·	· · · · · · · · · · · · · · · · · · ·					
Name of Contractor:	<u>El Concilio</u>	of San Mateo Co	ounty				
Contact Person: Ortensia Lopez							
Address:	1419 Burlin	1419 Burlingame Avenue, Suite N					
	Burlingame,	CA 94010					
Phone Number:	(650) 373-10	80 Fax Number:	(650) 373-1	090			
Il Employees			· · · · · · · · · · · ·				
Does the Contractor h	ave any employees	? <u>x</u> Yes No					
Does the Contractor p	rovide benefits to sp	oouses of employees	?Yes _x_	_No			
If the an	swer to one or both of th	he above is no, please sk	ip to Section IV.				
III Equal Benefits Comp	pliance (Check on	e) .					
 Yes, the Contractor employees with sp Yes, the Contractor 	pouses and its empl	oyees with domestic	partners.				
in lieu of equal be							
 No, the Contracto The Contractor is and expires on 	under a collective b	argaining agreement	which began on	(date)			
IV Declaration		· · · · · · · · · · · · · · · · · · ·		<u></u>			
l declare under penalty true and correct, and th				e foregoing is			
Executed this <u>_11_</u> day	/ of <u>,</u> , 20 <u>01</u> a	at <u>Burlingame</u> (City)	, <u>CA</u>	(State)			
Ortenn	lines	<u>Ortensia Lop</u>	ez	,			

Executive Director Title

Signature

Ortensia Lopez Name (Please Print)

94-2772110 Contractor Tax Identification Number