

COUNTY OF SAN MATEO

INTER-DEPARTMENTAL CORRESPONDENCE

DATE: March 6, 2001
HEARING DATE: March 13, 2001

TO: Honorable Board of Supervisors
FROM: Luther Perry, CIO/Director Information Services
Extension 4234, Pony ISD120 *Luther Perry*
SUBJECT: Acquisition of Oracle Database Software and Support for the Upgrade of the County's Financial Management System (IFAS).

RECOMMENDATION

Adopt a resolution authorizing 1) a Request for Proposal (RFP) waiver and 2) the Purchasing Agent to issue a purchase order to Oracle Corporation for database software and support for the Controller's IFAS System.

Background and Discussion

The current IFAS processor is 4.5 years old and has reached storage capacity for production processing as well as active storage for 5 years of historical financial data. Your Board considered this issue at your February 13, 2001 meeting and adopted funding of \$585,000 for an upgrade project. This upgrade will reduce time for periodic system changes by half and will increase productivity through faster access and processing of financial transactions and reports.

Purchasing the data base software from Oracle will afford considerable savings due to a promotion Oracle made available to the County. Price quotes were received from several vendors, and the price for the Oracle software was below even California Master Agreement Specifications (CMAS) agreement pricing. Additionally, technical training, a three-month maintenance agreement and a 30-day free evaluation period were included in the promotional offer.

Further action by your Board is needed for purchase and maintenance for data base software for the upgrade. Bi-Tech Corporation, the software vendor for IFAS, recommends only Oracle data base software for its system. The current software used with IFAS does not have the capability to process the financial transactions in an efficient manner for the County. Due to Bi-Tech's requirement to use Oracle software and the price offered to the County by Oracle, it would be in the County's best interest to waive the RFP process.

Fiscal Impact

The fiscal impact of this purchase is \$374,000. This amount is \$132,365 less than anticipated. Funding for this project is included in the Information Services budget. (Funds to cover these costs were initially transferred from Non-Departmental to this budget unit as part of the mid-year ATR approved by your Board on February 13, 2001).

RESOLUTION NO. _____

BOARD OF SUPERVISORS, COUNTY OF SAN MATEO, STATE OF CALIFORNIA

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RESOLUTION WAIVING THE REQUEST FOR PROPOSAL PROCESS AND
AUTHORIZING THE PURCHASING AGENT TO ISSUE A PURCHASE ORDER TO
ORACLE CORPORATION FOR THE PURCHASE OF DATABASE SOFTWARE AND
SUPPORT FOR THE UPGRADE OF THE COUNTY'S FINANCIAL MANAGEMENT
SYSTEM (IFAS)

RESOLVED, by the Board of Supervisors of the County of San Mateo, State of
California, that

WHEREAS, there has been presented to this Board of Supervisors for its consideration
and acceptance a request to waive the Request for Proposal process and authorize the Purchasing
Agent to issue a purchase order to Oracle Corporation for database software and support in an
amount not to exceed \$374,000.

WHEREAS, this Board has determined that it is in the best interest of the County to waive
the RFP process,

NOW, THEREFORE, IT IS HEREBY DETERMINED AND ORDERED that the Request
for Proposal process is waived and that the Purchasing Agent is authorized to issue a purchase
order to Oracle Corporation for database software and support

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