# COUNTY OF SAN MATEO Departmental Correspondence

Date MAR 2 8 2001
Hearing Date APR 1 0 2001

TO Honorable Board of Supervisors

FROM Charlene A Silva, Director, Aging and Adult Services

SUBJECT. Agreement with J M Watt Consulting

#### RECOMMENDATION

Adopt a resolution authorizing the President of the Board of Supervisors to execute an Agreement with J M Watt Consulting

# Background

In the spring of 2000, Health Services contracted with Lewin-VHI, to research alternatives for the use of the hospital's long-term care beds that would both provide needed services and maximize revenue reimbursement for the hospital. One of the principal recommendations of that study was the development of a geriatric outpatient clinic. Mr J M. Watt was a key member of that Lewin-VHI team. Subsequently, in December 2000, the County Manager's Office approved an agreement with Mr J M Watt for \$50,000 to support the planning and development of the Long-Term Supportive Services Program (LTSSP). Mr Watt's current responsibilities include the development of a rate structure for the services to the provided through the LTSSP

There is an increasing need for healthcare services for the growing San Mateo County senior population. A genatric assessment clinic would fill a significant gap in the continuum of services for the elderly in the county and could play an important role in development of a case management system for the aged who are at risk of institutionalization. There is a need for comprehensive assessment and treatment planning for elders who are candidates for either long-term care placement or other home and community-based services. In addition, preliminary projections show such a service will enhance hospital and clinic revenues by increasing Federally Qualified Health Center reimbursement (most potential Medicare patients would also be eligible for Medi-Cal) and increasing the inpatient census of sponsored patients at San Mateo County General Hospital

Honorable Board of Supervisors Agreement with J M Watt Consulting Page 2

#### Discussion

The existing agreement with J M Watt Consulting is superseded and expanded to include the laying of the fiscal groundwork for a geriatric assessment clinic by planning and assessing the financial implications of developing this service. The final product will be a business plan to include concepts and rationale behind the clinic, services offered, needed staffing and organizational structure; how the clinic will fit into the existing and potential future systems of care for the elderly in the County, costs of developing the clinic, ongoing service costs, expected revenue, potential financing innovations, potential effects on the hospital, and waiver or licensing issues that are critical to the success of the program. Mr Watt has assembled a qualified team to complete this project. The director of Aging and Adult Services will oversee this work.

This agreement has been reviewed and approved by County Counsel

# Term and Fiscal Impact

The term of the new agreement, which supersedes the original, will be from December 1, 2000 to July 31, 2001. The amount of the original agreement was \$50,000. This amount will be increased by \$75,000, bringing the total amount of the new agreement to \$125,000. The \$75,000 increase will be paid from federal funds from the Older Americans Act, which are designated for use by the Area Agency on Aging for "Program Development and Coordination." These funds, which cannot be used for any purpose other than Program Development and Coordination, are included in Aging and Adult Services' approved budget for 2000-2001. There is no impact on the county General Fund as a result of this action.

RECOMMENDED

HEALTH SERVICES AGENCY !

R	ESOL	UTION	NO	

#### BOARD OF SUPERVISORS, COUNTY OF SAN MATEO, STATE OF CALIFORNIA

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# RESOLUTION APPROVING AGREEMENT WITH J M WATT CONSULTING

RESOLVED, by the Board of Supervisors of the County of San Mateo, State of California, that

WHEREAS, this Board has designated itself as the Area Agency on Aging of San Mateo County to carry out programs pursuant to the Older Americans Act, and

WHEREAS, this Board has been presented with an Agreement whereby J M Watt Consulting shall support the planning and development of a Long-Term Supportive Services Program (LTSSP) and the planning and assessment of financial implications involved in developing a genatric assessment clinic, and

WHEREAS, this Board has been presented with the Agreement and has examined and approved it as to both form and content and desires to enter into the Agreement

NOW, THEREFORE, IT IS RESOLVED that the Agreement with J. M. Watt Consulting is hereby approved, and the President of this Board of Supervisors is hereby authorized and directed to execute the aforesaid Agreement for and on behalf of the County of San Mateo, and the Clerk of the Board shall attest the President's signature thereto

the services described in Schedule A, the amount that County shall be obligated to pay for services rendered under this Agreement shall not exceed ONE HUNDRED TWENTY-FIVE THOUSAND DOLLARS (\$125,000) for the contract term

- B. Rate of Payment The rate and terms of payment shall be as specified in Schedule B, attached hereto and incorporated herein. Any rate increase is subject to the approval of the Director of Health Services or her designee, and shall not be binding on County unless so approved in writing. In no event may the rates established in Schedule B be increased to the extent that the maximum County obligation shall exceed the total specified in paragraph 2A above Each payment shall be conditioned on the performance of the services described in Schedule A to the full satisfaction of the Director of Health Services or her designee
- C. <u>Time Limit for Submitting Invoices</u> Contractor shall submit an invoice for services to County for payment in accordance with the provisions of Schedule B. County shall not be obligated to pay Contractor for the services covered by any invoice if Contractor presents the invoice to County more than one hundred eighty (180) days after the date Contractor renders the services, or more than ninety (90) days after this Agreement terminates, whichever is earlier.

# 3. Relationship of Parties

It is expressly understood that this is an agreement between two (2) independent contractors and that no agency, employee, partnership, joint venture or other relationship is established by this Agreement. The intent by both County and Contractor is to create an independent contractor relationship. Contractor expressly acknowledges and accepts his/her tax status and the tax consequences of an independent contractor. Further, as an independent contractor, Contractor expressly acknowledges and accepts that he/she has no rights, benefits,

# AGREEMENT WITH J M. WATT CONSULTING FOR PROFESSIONAL SERVICES

THIS AGREEMENT,	entered into this _		day of	
	, 20, by	and between the COUNTY OF S	AN MATEO,	
hereinafter called 'County, an	nd J M WATT C	ONSULTING, heremafter called	Contractor,	
	WITNE	SSETH		

WHEREAS, it is necessary and desirable that Contractor be retained for the purpose of performing the professional services hereinafter described for the Health Services Agency, Aging and Adult Services, and

WHEREAS, pursuant to Government Code, Section 31000, County may contract with independent contractors for the furnishing of such services to or for County or any Department thereof;

NOW, THEREFORE, IT IS HEREBY AGREED BY THE PARTIES HERETO AS FOLLOWS.

### 1 Services to be Performed by Contractor

In consideration of the payments hereinafter set forth, Contractor, under the general direction of the Director of Health Services, or her designee, with respect to the product or result of Contractor's services, shall provide the services as described in Schedule A, attached hereto and incorporated by reference herein. Such services shall be provided in a professional and diligent manner

It is hereby understood that agreement No 57000-01-C144 with J M Watt Consulting will automatically terminate upon the execution of this Agreement by the Board of Supervisors

#### 2 Payments

A. <u>Maximum Amount</u> In full consideration of Contractor's performance of

privileges and/or claims in any form whatsoever under, from, through and/or pursuant to the San Mateo County Civil Service Rules

#### 4. Hold Harmless

Contractor shall indemnify and save harmless County, its officers, agents, employees, and servants from all claims, suits, or actions of every name, kind and description, brought for, or on account of (A) injuries to or death of any person, including Contractor, or (B) damage to any property of any kind whatsoever and to whomsoever belonging, or (C) any failure to withhold and/or pay to the government income and/or employment taxes from earnings under this Agreement, or (D) any other loss or cost, including but not limited to that caused by the concurrent active or passive negligence of County, its officers, agents, employees, or servants, resulting from the performance of any work required of Contractor or payments made pursuant to this Agreement, provided that this shall not apply to injuries or damage for which County has been found in a court of competent jurisdiction to be solely liable by reason of its own negligence or willful misconduct

The duty of Contractor to indemnify and save harmless as set forth herein, shall include the duty to defend as set forth in Section 2778 of the California Civil Code

# 5. Insurance

Contractor shall not commence work under this Agreement until all insurance required under this section has been obtained and such insurance has been approved by the Director of Health Services Contractor shall furnish the Health Services Agency with Certificates of Insurance evidencing the required coverage and there shall be a specific contractual liability endorsement extending Contractor's coverage to include the contractual liability assumed by Contractor pursuant to this Agreement. These Certificates shall specify or be endorsed to provide that thirty (30) days notice must be given, in writing, to the Health Services.

Agency of any pending change in the limits of liability or of any cancellation or modification of the policy

In the event of the breach of any provision of this section, or in the event any notice is received which indicates any required insurance coverage will be diminished or canceled, County at its option, may, notwithstanding any other provision of this Agreement to the contrary, immediately declare a material breach of this Agreement and suspend all further work pursuant to this Agreement

A Workers Compensation and Employer Liability Insurance Contractor shall have in effect during the entire life of this Agreement, Workers Compensation and Employer Liability Insurance providing full statutory coverage. In signing this Agreement, Contractor makes the following certification, required by Section 1861 of the California Labor Code.

I am aware of the provisions of Section 3700 of the California Labor Code which require every employer to be insured against liability for Workers Compensation or to undertake self-insurance in accordance with the provisions of the Code, and I will comply with such provisions before commencing the performance of the work of this Agreement

B <u>Liability Insurance</u> Contractor shall take out and maintain during the life of this Agreement such Bodily Injury Liability and Property Damage Liability Insurance as shall protect him while performing work covered by this Agreement from any and all claims for damages for bodily injury, including accidental death, as well as any and all claims for property damage which may arise from Contractor's operations under this Agreement, whether such operations be by himself or by any subcontractor or by anyone directly or indirectly employed by either of them Such insurance shall be combined single limit bodily injury and property damage for each occurrence and shall not be less than the amounts specified below

Such insurance shall include

1) Comprehensive General Liability ... \$1,000,000

- 2) Motor Vehicle Liability Insurance . . . . . \$1,000,000
- 3) Professional Liability . . . . .\$1,000,000

If this Agreement remains in effect more than one (1) year from the date of its original execution, County may, at its sole discretion, require an increase in the amount of liability insurance to the level then customary in similar County agreements by giving sixty (60) days notice to Contractor.

County and its officers, agents, employees and servants shall be named as additional insured on any such policies of insurance, which shall also contain a provision that the insurance afforded thereby to County, its officers, agents, employees, and servants shall be primary insurance to the full limits of liability of the policy, and that if County or its officers and employees have other insurance against the loss covered by such a policy, such other insurance shall be excess insurance only. Said certificate(s) of insurance is (are) attached hereto and incorporated by reference herein as Attachment II (and III)

#### 6 Non-Discrimination

Contractor shall comply with the non-discrimination requirements described in Schedule C, which is attached hereto, and incorporated herein

Contractor shall comply with County admission and treatment policies which shall provide that patients are accepted for care without discrimination on the basis of race, color, religion, sex, sexual orientation, national origin, age, handicap, or political affiliation

Violation of the non-discrimination provisions of this Agreement shall be considered a breach of this Agreement and subject Contractor to penalties, to be determined by the County Manager, including, but not limited to

- termination of this Agreement,
- ii disqualification of Contractor from bidding on or being awarded a County contract for a period of up to three (3) years;

- in liquidated damages of TWO THOUSAND FIVE HUNDRED DOLLARS (\$2,500) per violation,
- iv imposition of other appropriate contractual and civil remedies and sanctions, as determined by the County Manager

To effectuate the provisions of this paragraph, the County Manager shall have the authority to

- examine Contractor's employment records with respect to compliance with this paragraph,
- is set off all or any portion of the amount described in this paragraph against amounts due to Contractor under the Contract or any other contractor between Contractor and County

Contractor shall report to the County Manager the filing by any person in any court of any complaint of discrimination or the filing by any person of any and all charges with the Equal Employment Opportunity Commission, the Fair Employment and Housing Commission or any other entity charged with the investigation of allegations within thirty (30) days of such filing, provided that within such thirty (30) days such entity has not notified Contractor that such charges are dismissed or otherwise unfounded. Such notification shall include the name of the complainant, a copy of such complaint, and a description of the circumstance. Contractor shall provide. County with a copy of its response to the complaint when filed

#### 7 Assignments and Subcontracts

A. Without the written consent of the Director of Health Services or her designee, this Agreement is not assignable in whole or in part. Any assignment by Contractor without the written consent of the Director of Health Services or her designee is a breach of this Agreement and shall automatically terminate this Agreement.

- B Contractor shall not employ subcontractors or consultants to carry out the responsibilities undertaken pursuant to this contract without the written consent of the Director of Health Services or her designee
- C All assignees, subcontractors, or consultants approved by the Director of Health Services or her designee shall be subject to the same terms and conditions applicable to Contractor under this Agreement, and Contractor shall be hable for the assignees, subcontractors or consultants acts and/or omissions
- D All agreements between Contractor and subcontractor and/or assignee for services pursuant to this Agreement shall be in writing and shall be provided to County.

## 8 Amendment of Agreement

This Agreement is complete and contains all the terms and conditions agreed upon by the parties. No amendment shall be valid unless made in writing and signed by the parties hereto, and no oral understanding or agreement shall be binding on the parties hereto

#### 9 Records

- A Contractor agrees to provide to County, to any federal or state department having monitoring or reviewing authority, to County's authorized representatives and/or their appropriate audit agencies upon reasonable notice, access to and the right to examine and audit all records and documents necessary to determine compliance with relevant federal, state, and local statutes, rules and regulations, and this Agreement, and to evaluate the quality, appropriateness and timeliness of services performed.
- B Contractor shall maintain and preserve all financial records relating to this Agreement for a period of four (4) years from the termination date of this Agreement, or until audit findings are resolved, whichever is greater

#### 10 Compliance with Applicable Laws

All services to be performed by Contractor pursuant to this Agreement shall be performed in accordance with all applicable federal, state, county, and municipal laws, including, but not limited to, the Americans with Disabilities Act of 1990, as amended, and Section 504 of the Rehabilitation Act of 1973, as amended and attached hereto and incorporated by reference herein as Attachment I, which prohibits discrimination on the basis of handicap in programs and activities receiving any federal or county financial assistance. Such services shall also be performed in accordance with all applicable ordinances and regulations, including, but not limited to, appropriate licensure, certification regulations, provisions pertaining to confidentiality of records, and applicable quality assurance regulations.

#### 11. Interpretation and Enforcement

A Any notice, request, demand or other communication required or permitted hereunder shall be deemed to be properly given when deposited in the United States mail, postage prepaid, or when deposited with a public telegraph company for transmittal, charges prepaid, addressed:

1) In the case of County, to:

San Mateo County Aging and Adult Services Charlene Silva, Director 225 37th Avenue, # 133 San Mateo, CA 94403

or to such person or address as County may, from time to time furnish to

#### Contractor

2) In the case of Contractor, to

J M Watt Consulting J Michael Watt, President 1178 Idylberry Road San Rafael, CA 94903 B. <u>Controlling Law</u> The validity of this Agreement and of its terms or provisions, as well as the rights and duties of the parties hereunder, the interpretation and performance of this Agreement shall be governed by the laws of the State of California.

#### 12 Term of the Agreement

Subject to compliance with the terms and conditions of this Agreement, the term of this Agreement shall be from December 1, 2000 through July 31, 2001. This Agreement may be terminated by Contractor, Director of Health Services or her designee at any time upon thirty (30) days written notice to the other party.

This Agreement supersedes the following agreement between County and Contractor.

Agreement No. 57000-01-C144, executed on December 1, 2000

IN WITNESS WHEREOF, the parties hereto, by their duly authorized representatives, have affixed their hands

COUNTY OF SAN MATEO	CONTRACTOR'S NAME			
By:	By: JA: Sul Lot			
Date	Date: 3/27/01			
ATTEST				
By:Clerk of Said Board				
Date				

# J M WATT CONSULTING 2000-2001

## Project Number 1

Consultant will perform the following work related to the planning and development of the Long Term Supportive Services Program (LTSSP)

#### Goal 1 Development of Payment Structures

Consultant will summarize findings from earlier planning work in San Mateo and research other organizations to formulate payment structures that will provide incentives for provider participation and care coordination to assure that clients are served at optimal levels of care. Consultant will work with the Steering Committee and incorporate their input into the final document of payment structures.

#### Goal 2 Assessment of Costs and Services

Consultant will gather data available on costs of services; research costs for services for which data does not exist; and present the results to Aging and Adult Services (AAS)

#### Goal 3 Analysis of Data

Consultant will prepare a report including analysis of data collected; assessment of technology readiness of providers, care managers, and potential fiscal agents; development of proposed benefit and payment structures, and document findings of discussions with LTSSP constituents about implications of proposed benefits and funding for the pilot program.

#### Goal 4 Final Report Materials

Consultant will assist AAS in developing a report that reflects the results of the project and addresses the questions that must be resolved to receive a development grant

#### Project Number 2

- Gather and summarize high-level information about 6-10 similar programs across the country, with a least 1/3 from California Information should include goals, operating statistics, situation analysis, and market profile Integrate with findings from AAS focus groups and summarize in presentation format, focusing on key elements and contracting and comparing programs
- Meet with managers from Health Services Agency (HSA) and reduce list to three proposed models that have the best opportunity for success in San Mateo Identify HSA's goals, open questions, and constraints on development of the clinic and summarize these options in a document that can be shared with others to solicit input and to focus the remainder of work

- Meet with Health Plan of San Mateo to discuss their view of opportunities and constraints vis-à-vis the proposals for consideration. Gather additional input about how to most effectively serve the target population, especially the dually eligible, and summarize key points
- Meet with 4 to 6 physicians who serve the target population at the hospital or in the community to discuss the models and proposed services, solicit their input, gather any additional thoughts about how best serve the target population, and summarize key points
- Meet with 2-3 long-term care facility administrators by phone or in person to discuss their needs and concerns relating to the proposed models, and summarize key points.
- Gather and summarize relevant Health Services Agency's internal volume, mix, cost and reimbursement data to serve as a baseline for projected performance of the proposed clinic. Build assumption tables for financial projections showing connections to existing volumes and payment rates. Investigate factors important to payment for clinic services, such as hospital-based or freestanding organization. Summarize current financial overview of current programs as operated in 2000.
- Finalize research, documenting and summarizing issues and alternatives on key questions that may affect program design or success, including setting designation, reimbursement policies, need for a waiver, etc. Prepare a summary document with key issues, work steps and timing associated with waiver, licensing, and the like
- 8. Meet with HSA management to review the options and observations of other stakeholders. Outline the key elements of the program that appears to have the greatest chance of success and that will serve as the core proposal. Agree on basic assumptions that will drive financial operations and projections.
  - The remainder of the work will focus on this core proposal, allowing for a few areas of possible substitution or augmentation
- Prepare a business plan for the proposed service line. In addition to describing the mission, goals and market conditions that drive the program, this document will cover proposed organization structure, timeline for implementation, required capital investment, required staffing, a 3-year budget projections, and cost benefit analysis based on projected volume and payer mix of users of the clinic and related effects on San Mateo General Hospital
- Preview this document with management and make refinements as requested Prepare a final draft for delivery on June 10
- Assist management in preparing for presentation of the proposal to San Mateo County Leaders

# J M WATT CONSULTING 2000-2001

#### AMOUNT OF PAYMENTS

In consideration of the payments hereinafter set forth, Contractor, under the general direction of the Director of Aging and Adult Services or her authorized representative with respect to the product or result of Contractor's services, shall perform services for County in accordance with the terms and conditions and specifications set forth herein

#### A Project Number 1

Invoices will be submitted for work completed and paid at 90% of the amount Remaining 10% of all invoices will be paid upon submission of the final work products. The rate of pay is ONE HUNDRED SEVENTY-FIVE DOLLARS (\$175 00) per hour Mileage will be submitted separately at a rate of THIRTY-TWO AND A HALF CENTS (\$.325) per mile. The total amount of Project Number 1 including invoices and mileage expenses shall not exceed FIFTY THOUSAND DOLLARS (\$50,000).

#### B Project Number 2

Invoices will be submitted for work completed and paid at 90% of the amount Remaining 10% of all invoices will be paid upon submission of the final work products. The rate of pay is ONE HUNDRED SEVENTY-FIVE DOLLARS (\$175 00) per hour Professional fees for work performed by Ms. Ngoc Bui-Tong will be SEVENTY-FIVE DOLLARS (\$75 00) per hour. Mileage will be submitted separately at a rate of THIRTY-TWO AND A HALF CENTS (\$325) per mile. The total amount of Project Number 2 including invoices, mileage expenses, and other expenses shall not exceed SEVENTY-FIVE THOUSAND DOLLARS (\$75,000).

In any event, the maximum amount of the agreement for both projects shall not exceed ONE HUNDRED TWENTY-FIVE THOUSAND DOLLARS (\$125,000).

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Contract between County of San Mateo and J M Watt Consulting, hereinafter called Contractor

- a No person shall, on the grounds of race, color, creed, national origin, religious affiliation or non-affiliation, sex, sexual orientation, marital status, age (over forty (40)), disability, medical condition (including but not limited to AIDS, HIV positive diagnosis, or cancer), political affiliation or union membership be excluded from participation in, be denied the benefits of, or be subjected to discrimination under this Agreement
- b. Contractor shall insure equal employment opportunity based on objective standards of recruitment, selection, promotion, classification, compensation, performance evaluations, and management relations, for all employees under this contract Contractor's personnel policies shall be made available to County upon request
- c Contractor shall assure compliance with Section 504 of the Rehabilitation Act of 1973 by submitting a signed letter of assurance (Attachment I) of compliance. Contractor shall be prepared to submit a self-evaluation and compliance plan to County upon request within one (1) year of the execution of this Agreement

# COUNTY OF SAN MATEO AGING AND ADULT SERVICES MEMORANDUM

Number of pages faxed 2

DATE:	March 27, 2001								
TO:	Priscilla Morse, Risk Manager - X4610, Fax 363-4864, Pony EPS-163								
FROM:	Mana Gonzal	lez - 57	73-3495,	FAX 573-2193,	PONY - A	AAS 321			
SUBJECT:	Contract Insurance Approval								
CONTRACTOR NA	ME:	J. M Watt Consulting							
DO THEY TRAVE	<b>L?:</b>	Contractor will come to Aging and Adult Services for meetings							
PERCENT OF THE	TIME:								
NUMBER OF EMP	LOYEES:	0							
DUTIES (SPECIFIC):		Consultant will support the planning and development of a Long-Term Supportive Services Program, and will also lay the fiscal groundwork for a genatric assessment clinic by planning and assessing the financial implications of developing this service.							
COVERAGE:			Amount	approve	waive	modify			
Comprehensive Gene	ral Liability				1				
Motor Yehicle Labili	ity	8	2/ m	<u></u>					
Professional Liability					1				
Worker's Compensati	On			***************************************					
REMARKS/COMME	ENTS								
	SIGNATURE				DATE				
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# COUNTY OF SAN MATEO AGING AND ADULT SERVICES MEMORANDUM

# CONTRACT APPROVAL FORM

TO:

Maria Gonzalez - 573-3495, FAX 573-2193, PONY - AAS 321

FROM:

Raymond Swope, County Counsel

Telephone X 4759, Fax 363-4034. Pony CCO 111

SUBJECT:

Approval of Board Memo and Resolution for.

Agreement with J. M. Watt Consulting

DATE SUBMITTED

March 27, 2001

CONTRACT PERIOD.

December 1, 2000 to July 31, 2001

#### CONTRACT AMOUNT AND FUNDING SOURCE:

\$50 000 in funds from the state Long-Term Supportive Services Program were used for the

onginal agreement. \$75,000 from funds from the Older Americans Act will be used to pay for

the extension of the agreement

COUNTY COUNSEL'S OFFICE HAS REVIEWED AND HEREBY APPROVED AS TO FORM THE AGREEMENT STIPULATED ABOVE

APPROVED BY:

# CERTIFICATE OF INSURANCE

TERMINATED WITH		REST OF THE IOR WRITTEN SORE THAN 30 ED BY ANY PO	NOTICE TO TO DAYS FROM	THE CERTIF THE DATE WI	TE HOLDER	CANCELED GF NAMED BELOV CERTIFICATE O	Y BUT IN NO	
This certifies that	STATE FARM MUTUAL				ngton Iliinos or			
has coverage in force	STATE FARM FIRE AND	ured as shown b	pelow	ningtor Illinois				
Named Insured	Watt, Michael	& Leather	man, Ruth					
Address of Named In	sured	ry Poad						
S≥n Rafael. Ck 94900								
POLICY NUMBER	V35 (729-F12-05	_						
OF POLICY	June 12. 2000							
DESCRIPTION OF VEHICLE	1996-Honda Accord							
LIABILITY COVERAGE	X YES NO	YES	NO	YES	□ NO	YES	□ NO	
LIMITS OF LIABILITY a Bod ly Injury  Each Person								
D Property Damage Each Acc dent							····	
C Bod ly Injury & Property Damage Single Limit Each Accident	\$1,000,000							
PHYSICAL DAMAGE COVERAGES	TT YES NO	YES	NO	YES	NO	☐ YES	NO	
a Comprehensive	s 130 Deduct ble	\$   YES	Deduct ble NO	\$	Deduct ble NO	\$	Deduct ble NO	
b Collision	\$ 500 Deduct ble	\$ <u></u>	Deduct ble	\$	_ Deduct ble	\$	Deduct ble	
EMPLOYER S NON-OWNERSHIP COVERAGE	YES NO	YES	☐ NO	YES	NO	☐ YES	□ NO	
HIRED CAR COVERAGE	YES NO	YES	□ NO	YES	NO	YES	□ NO	
Ruit Lee	Agent M.	-LSA 4	3cent		2103	97	/27/20	
	ture of Authorized Representative	<del></del>		<del></del> .	Agent s Code Nu	mber	Date	
=-	Name and Address of Certific	cate Holder	$\neg$	_	Name and Ad	dress of Agent	_	
	nta Clara County Heal	Li & Mospi	tal '					
System Aith: Laria Naroon State FARM RUTH LEE, Agent Lic. #0761920								
2737 Judah Street								
San Francisco CA 94122-1433  San Francisco CA 94122-1433  INSURANCE Off (415) 731-6368 Fax. (415) 661-7369								
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