



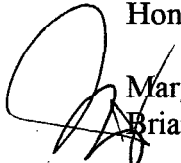


**COUNTY OF SAN MATEO**  
**Inter-Departmental Correspondence**

Health Services Agency

**DATE:** October 21, 2002

**BOARD MEETING DATE:** November 12, 2002

**TO:** Honorable Board of Supervisors

**FROM:**  Margaret Taylor, Director of Health Services   
 Brian Zamora, Director of Public Health and Environmental Protection

**SUBJECT:** Agreements with Pride Paint Company and Extol Color Coatings, Inc. dba Early American Coatings

**Recommendation**

Adopt a resolution authorizing the President of the Board of Supervisors to enter into agreements with Pride Paint Company and Extol Color Coatings, Inc. dba Early American Coatings.

**Background**

The Environmental Health Division operates a Household Hazardous Waste (HHW) Program that enables residents to drop-off latex paint and other hazardous waste. Since 1991, the division has increased operations from 2 to 11 collection events per month. The number of homes served has increased from 200 to greater than 1,000 per month. In addition to holding over 125 collection events throughout the year, the HHW Program maintains eight latex drop-off locations. Over the past three years, the volume of latex paint has increased from 24,000 gallons to 42,000 gallons per year.

**Discussion**

The Purchasing Division advertised a Request for Bid (RFB) on March 18, 2002, to collect transport and reprocess latex paint. The RFB was sent to six companies. Two companies, Pride Paint Company and Extol Color Coatings, Inc. dba Early American Coatings, responded and both were selected. Having two companies in the HHW program maximizes access to the public.

Pride Paint and Early American Coatings have worked on contract with Environmental Health in the past; they are currently on a continuing resolution through September 30, 2002. They will continue to transport and reprocess latex paint received through the HHW Program. The reprocessed paint from both companies will be returned to the Environmental Health Division in five- and two-and-one-half-gallon containers that will be made available to the public at no charge

through the HHW Re-Use Program.

<b><u>Performance Measures</u></b>	<b>1999-00 Actual</b>	<b>2000-01 Actual</b>	<b>2001-02 Actual</b>	<b>2002-03 Projected</b>
Amount of latex paint collected (gallons)	23,967	34,410	41,927	45,000
Residents using the HHW program	9,663	12,203	12,510	13,000

**Vision Alignment**

The agreements with Pride Paint Company and Extol Color Coatings, Inc. dba Early American Coatings, keep the commitment of ensuring basic health and safety for all and goal #7: Maintain and enhance the public safety of all residents and visitors. The agreements contribute to this commitment and goal by ensuring that unwanted hazardous materials do not pose a health and safety danger to residents or cause environmental damage through illegal disposal.

**Fiscal Impact**

The term of the agreements is July 1, 2002 through June 30, 2005.

The maximum amount of the agreement for Early American Coatings shall not exceed \$250,000. The budgeted amount for FY 2002-03 is \$75,000; FY 2003-04 is \$85,000, and FY 2004-05 is \$90,000. The maximum amount of the agreement for Pride Paint shall not exceed \$250,000. The budgeted amount for FY 2002-03 is \$75,000; FY 2003-04 is \$85,000, and FY 2004-05 is \$90,000. These agreements are part of the Household Hazardous Waste Program, which is funded by Solid Waste tipping fees collected and maintained by Public Works. There is no net county cost.