### SEVENTH AMENDMENT TO THE AGREEMENT WITH OPPORTUNITIES INDUSTRIALIZATION CENTER WEST, INC.

THIS SEVENTH AMENDMENT, entered into this \_\_\_\_\_ day of \_\_\_\_\_, 2003, by and between the County of San Mateo, hereinafter called "County," and Opportunities Industrialization Center West, Inc., hereinafter called "Contractor";

### $\underline{W} \underline{I} \underline{T} \underline{N} \underline{E} \underline{S} \underline{S} \underline{E} \underline{T} \underline{H}$ :

WHEREAS, on July 25, 2000, by Resolution No. 63818, the County and Contractor entered into an Agreement setting forth the respective duties and responsibilities with respect to provision of services for Workfirst and One-Stop Career Center participants; and

WHEREAS, the Agreement has been amended on six previous occasions to add Comprehensive Year-Round Youth Services, to extend the term of the Agreement, to increase the amount of the Agreement, to reduce the funds from the One-Stop Career Center Services in Menlo Park for FY 2001-02, to support the expansion of the PeninsulaWorks One-Stop system, to increase services through the Jobs Now program and the One-Stop Career Center, to extend the Agreement for OICW, to offer a course in Medical Billing and Coding instructions and employability skills training targeted to dislocated workers, and to continue vocational training services for CalWORKs participants; and

WHEREAS, both parties wish to further amend the Agreement to extend the term of the Medical Billing and Coding instruction section of the Agreement.

NOW, THEREFORE, IT IS HEREBY AGREED BY THE PARTIES AS FOLLOWS:

1. Section 1: **Exhibits** is hereby amended to read as follows:

The following exhibits are attached hereto and incorporated by reference therein.

Exhibit A:	Description of Services		
Exhibit A-2:	Property Inventory		
Exhibit A-3:	Demand Occupations		
Exhibit A-4	Peninsula Works Memorandum of Understanding		
Exhibit A-5 Comprehensive Year Round Employment and Related Services re			
	07/03 hereby replaces Exhibit A-5		
Exhibit A-6:	Medical Billing and Coding Training Services revised 09/03 hereby		
	replaces Exhibit A-6		
Exhibit AA1	PeninsulaWorks Menlo Park Year 3 participant level and performance –		
	Revised 07/03 and hereby replaces Exhibit AA1		
Exhibit B	Payment schedule		
Exhibit B-1	Budget Detail		
Exhibit B-2:	PeninsulaWorks-Menlo Park Narrative and Budget revised 07/03 hereby		
	replaces B-2		
Exhibit B-3	Jobs Now Budget Detail revised 07/03 hereby replaces Exhibit B3		

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Exhibit		ICW Youth Program Budget Justification revised 07/03 her xhibit B4-1	eby rep	laces
Exhibit ]	B4-2 O	ICW Youth Program Budget revised 07/03 hereby replaces	Exhibit	: B4-3
Exhibit		illing & Coding /Pharmacy Technician/CalWORKs Bud		
	Т	erms revised 09/03 hereby replaces Exhibit B5		
Exhibit	C: C	ompliance with Section 504		
Exhibit 1	D: P:	ogram Monitoring		
Exhibit ]	E: Pi	ogram Specific Requirements revised 07/03 hereby replace	s Exhib	it E
Exhibit 1	-	ey Terms With Definitions Used In Contract		

- 2. Section 3: Maximum Amount, paragraph A is hereby amended to read as follows:
  - A. In full consideration of Contractor's performance of the services described in the Exhibits to this Agreement, the amount that the County shall be obligated to pay for services is increased by \$6,600 extending services for the Medical Billing and Coding course, \$6,600 for extending services to the Pharmacy Technician Services rendered under this Agreement is increased by a total of \$13,200, and shall not exceed \$3,143,738 for the contract term.
- 3. All other provisions of the Agreement signed and dated July 25, 2000, and as amended on November 28, 2000, January 8, 2002, September 10, 2002, November 5, 2002, June 24, 2003 and August 5, 2003 shall remain in effect.

IN WITNESS WHEREOF, the parties hereto, by their duly authorized representatives, have affixed their hands.

### COUNTY OF SAN MATEO

By: Mark Church, President Board of Supervisors, County of San Mateo

ATTEST:

Date:

Clerk of Said Board

Date:

Opportunities Industrialization Center West, Inc.

Contractor - Print Name

<u>Russell Pyne,</u>	Chairman
Name, Title - Print	
RP	
L'IIIU	
Signature	>

## **OPPORTUNITIES INDUSTRIALIZATION CENTER-WEST**`

The Contractor will provide the following services:

#### **Medical Billing and Coding**

Contractor will provide 160 hours (one cycle) of medical billing and coding instruction/tutoring and 16 hours of employability skills training targeted to dislocated workers. Twenty (20) participants will complete in 10 weeks of training and be eligible for employment in the medical field before December 31, 2003.

Contractor also will provide recruitment, comprehensive assessment, books and materials, case management, job development and placement and post placement follow-up services to all participants enrolled in the medical billing and coding course to ensure success. Assessment tools include, but not limited to Wonderlic and Jackson Vocational. Funding will be provided for one (1) cycle of training targeted to dislocated workers.

#### **Pharmacy Technician**

Contractor staff will provide recruitment, comprehensive assessment, case management, job development and placement and post placement follow-up services to all participants enrolled in the Pharmacy Technician course (one cycle) to be offered by Mission College on site at OICW. Assessment tools include, but not limited to Wonderlic and Jackson Vocational. Training, including externships, will be completed before December 31, 2003.

# **Opportunities Industrialization Center West**

Budget /Payment Schedule

	Medical Billing 7/1/03-12/31/03	Pharmacy Tech 7/1/03- 12/31/03	Cal-Works FY 2002-04	Total Budget
	Program Admin			
Start up costs				
Medisoft instructional software				
Direct and Admin. Payroll Expenses:				
Program and Administrative Support Staff	\$ 797 \$5,248			
Instructor 1 FTE	\$ 13,750			
Instructor Assistant 1/2 FTE	\$ 6,250			
Case Manager 1/2 FTE	\$ 12,500			
Job Developer 1/8 FTE	\$ 5,323	\$ 5,323		
Fringe Benefits @ 24%	\$ 9,077	\$ 1,277	-	
Total direct start up and admin. payroll expenses	\$ 47,697 \$ 5,248	\$ 6,600	-	\$ 59,545
Other Direct Expenses				
Books/Materials	\$ 1,875			
Travel/Training	\$ 333			
Recruitment - Clients	\$ 250			
Assessment	\$ 1,250			
Case Management 25 clients X \$610		\$ 15,250		
Post Placement Follow-up - 25 clients X \$50		\$ 1,250		
Assessment - 25 clients X \$90		\$ 2,250		
Cal-Works - Project Build 3 X \$4000			\$ 12,000	
Cal-Works - Office Skills 4 X \$4000			\$ 16,000	
Cal-Works - CNA 3 X \$4000			\$ 12,000	
Total Other Direct Expenses	\$ 3,708	\$ 18,750	\$ 40,000	\$ 62,458
Total Direct Expenses	\$ 51,405	\$ 25,350	\$ 40,000	\$ 122,003
Indirect Expense				
Indirect Costs - (Electrical/Building/Insurance etc.)	\$ 2,427			
Total Indirect Expense	\$ 2,427			\$ 2,427
Total Costs	\$ 53,832 \$ 5,248	}		
Total Project Cost	\$ 59,080	\$ 25,350	\$ 40,000	\$ 124,430
Cost per client, base on 20 per cycle: \$ 2,9	54			

#### Payment Terms:

1. County shall pay Contractor one lump sum of \$40,000 for continuing vocational services to CalWORKs participants upon receipt and approval of invoice. (see Budget above).

2. County shall pay Contractor upon receipt of monthly invoices for actual costs for the Medical Billing & Coding course and for services rendered to the Pharmacy Technician course. Costs for the Medical Billing & Coding course shall not exceed \$59,081, and Pharmacy Tech shall not exceed \$25,350.

3. Costs for the Medical Billing and Coding course, services rendered for the Pharmacy Technician course and vocational services for the CalWORKS participants shall not exceed \$124,431.

COUNTY OF SAN MATEO MEMORANDUM

05/08/02 DATE: Pricilla Harris Morse TO: Deborah Jaeger, HSA210 Fax: (650) 596-3478 FROM: APPROVAL OF INSURANCE SUBJECT: OICW CONTRACTOR: DO THEY TRAVEL: No PERCENT OF TIME

NUMBER OF EMPLOYEES more than 1

This Amendment covers partial cost of an English and Spanish video production to promote PeninsulaWorks. OICW performs Employment Services and Training DUTIES: for the main perion of the Agreement

	Amount	Approve	Waive	Modify
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REMARKS/COMMENTS: This Amendment adds \$13,846 to the Agreement to cover video production costs. The total amount of the Agreement is \$1,778,606

horse Manager, Risk Management

Ins.form

PONY EPS163

SUBMIT TO RISK MANAGEMENT OR

FAX 363-4864

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					DATE (MM/OD/YYYY)	
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PRODUCER InterWest Insurance Serv. 25 Orinda Way, Suite 308	, Inc	ONLY AND HOLDER	CONFERS NO R THIS CERTIFICAT	ED AS A MATTER OF IN NGHTS UPON THE CERT TE DOES NOT AMEND, E FORDED BY THE POLIC	NFICATE EXTEND OR	
Orinda CA 94563						
Phone: 800-464-0077 Fax: 925-253-3108			AFFORDING COVI		NAIC #	
O.I.C.W. Inc.		INSURER A:		ers Indemnity Constitution Insur		
(Opportunities In Center West)	IGUSTETAL	INSURER B.	State Comp	Ensalion insur		
dba Mimes Cafe 1200 O'Brien Drive		INSURER D:	······································			
Menlo Park CA 9402	20	INSURER E:				
COVERAGES						
THE POLICIES OF INSURANCE, LISTED BELOW HA ANY REOUREMENT, TERM OR CONDITION OF AN MAY PERTAIN, THE INSURANCE AFFORDED BY TH POLICIES, AGGREGATE LIMITS SHOWN MAY INVE	Y CONTRACT OR OTHER DOCUMENT WIT IF POLICIES DESCRIBED HEREIN IS SUBJ.	H RESPECT TO WHIC ECT TO ALL THE TERI	H THIS CERTIFICATE & MS, EXCLUSIONS AND	MAY BE ISSUED OR CONDITIONS OF SUCH		
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I yes, describe under SPECIAL PROVISIONS below				E.L. DISEASE - POLICY LIMIT	\$1000000	
OTHER A Property Section Blanket Values	660740X2058 Building \$4,371,000	04/22/03	04/22/04	BPP BI/EE	\$925,000 \$3,300,000	
DESCRIPTION OF OPERATIONS / LOCATIONS / VEHIC	LES / EXCLUSIONS ADDED BY ENDORSE	MENT / SPECIAL PRO	VISIONS			
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County of San Mateo Date thereof, the issuing insurer will endeavor to mail 30* Days written						
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Employment & Train 262 Harbor Blvd	and write		IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UPON THE INSURER, ITS AGENTS OR			
Belmont CA 94002			REPRESENTATIVES.			
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ACORD 25 (2001/08)			** <b>*</b> *	© ACORD	CORPORATION 1988	