NINTH AMENDMENT TO THE AGREEMENT WITH OPPORTUNITIES INDUSTRIALIZATION CENTER WEST, INC.

THIS NINTH AMENDMENT, entered into this <u>15th</u> day of <u>September</u>, 2004, by and between the County of San Mateo, hereinafter called "County," and Opportunities Industrialization Center West, Inc., hereinafter called "Contractor";

$\underline{W} \underline{I} \underline{T} \underline{N} \underline{E} \underline{S} \underline{S} \underline{E} \underline{T} \underline{H}$:

WHEREAS, on July 25, 2000, the County and Contractor entered into an Agreement setting forth the respective duties and responsibilities with respect to provision of services for Workfirst and One-Stop Career Center participants; and

WHEREAS, the Agreement has been amended on eight previous occasions to add Comprehensive Year-Round Youth Services, to extend the term of the Agreement, to increase the amount of the Agreement, to reduce the funds from the One-Stop Career Center Services in Menlo Park for FY 2001-02, to support the expansion of the PeninsulaWorks One-Stop system, to increase services through the Jobs Now program and the One-Stop Career Center, to extend the Agreement for OICW, to offer a course in Medical Billing and Coding instructions and employability skills training targeted to dislocated workers, and to continue vocational training services for CalWORKs participants; and

WHEREAS, both parties wish to further amend the Agreement to increase funds and extend the term to continue to serve youth in the Year Round Youth program and to provide continuing One-Stop Center services to Adult and Dislocated Workers, and the Jobs Now Program.

NOW, THEREFORE, IT IS HEREBY AGREED BY THE PARTIES AS FOLLOWS:

3. Section 1: **Exhibits** is hereby amended to read as follows:

The following exhibits are attached hereto and incorporated by reference therein.

| Exhibit A: | Description of Services |
|---------------|---|
| Exhibit A-2: | Property Inventory |
| Exhibit A-3: | Demand Occupations |
| Exhibit A-4 | Peninsula Works Memorandum of Understanding |
| Exhibit A-5 | Comprehensive Year Round Employment and Related Services revised |
| | 09/04 hereby replaces Exhibit A-5 revised 04/04 |
| Exhibit A-6: | Medical Billing and Coding Training Services revised 04/04 herby replaces |
| | Exhibit A-6 revised 09/03 |
| Exhibit A-7: | New – Description of Services for the Caminar Project |
| Exhibit AA1 | PeninsulaWorks Menlo Park Year 3 participant level and performance |
| | revised 09/04 hereby replaces Exhibit AA1 revised 07/03 |
| Exhibit B | Payment schedule |
| Exhibit B-1 | Budget Detail |
| Exhibit B-2: | PeninsulaWorks-Menlo Park Budget revised 09/04 hereby replaces Exhibit |
| | B-2 revised 07/03 |
| Exhibit B-3: | Jobs Now Budget revised 09/04 hereby replaces Exhibit B-3 revised 04/04 |
| Exhibit B4-1: | OICW Youth Program Budget Justification revised 09/04 hereby replaces |
| | Exhibit B4-1 revised 04/04 |

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| Exhibit B4-2: | OICW Youth Program Budget revised 09/04 hereby replaces Exhibit B4-2 revised 04/04 |
|---------------|---|
| Exhibit B-5: | Billing & Coding /Pharmacy Technician/CalWORKs Budget/Payment Terms revised 04/04 herey replaces Exhibit B5 revised 09/03 |
| Exhibit B-6: | Caminar Project Budget |
| Exhibit C: | Compliance with Section 504 |
| Exhibit D: | Program Monitoring |
| Exhibit E: | Program Specific Requirements revised 07/03 |
| Exhibit F-1: | Key Terms With Definitions Used In Contract |

- 4. Exhibit A-5 revised 04/04 is hereby deleted and replaced by Exhibit A-5 revised 09/04 and is attached hereto and incorporated by reference herein.
- 5. Exhibit AA1 revised 07/03 is hereby deleted and replaced by Exhibit AA1 revised 09/04 and is attached hereto and incorporated by reference herein.
- 6. Exhibit B-2 revised 07/03 is hereby deleted and replaced by Exhibit B-2 revised 09/04 and is attached hereto and incorporated by reference herein.
- 7. Exhibit B-3 revised 04/04 is hereby deleted and replaced by Exhibit B-3 revised 09/04 and is attached hereto and incorporated by reference herein.
- 8. Exhibit B4-1 revised 04/04 is hereby deleted and replaced by Exhibit B4-1 revised 09/04 and is attached hereto and incorporated by reference herein.
- 9. Exhibit B4-2 revised 04/04 is hereby deleted and replaced by Exhibit B4-2 revised 09/04 and is attached hereto and incorporated by reference herein.
- 10. Section 3: Maximum Amount, paragraph A is hereby amended to read as follows:
 - A. In full consideration of Contractor's performance of the services described in the Exhibits to this Agreement, the amount that the County shall be obligated to pay for services is increased by \$93,750 to continue services for Year Round Youth Program and for continuing One-Stop Career Center Services: \$98,562 for adult services, \$147,843 for services to dislocated workers and \$250,000 for Jobs Now services. The total increase to this Agreement is \$590,155. Services rendered under this Agreement shall not exceed \$3,824,098. Funds for youth services for FY 2004-2005 is contingent upon funding availability, the need for services and, the completion of a new Request for Proposal and its results.
- 11. Section 16: Term of the Agreement is hereby amended to read as follows:

Subject to compliance with the terms and conditions of this Agreement for Opportunities Industrialization Center West, Inc., the term of this Agreement shall be from July 1, 2000 through June 30, 2005. This Agreement may be terminated by Contractor, Director of Human Services Agency or her designee at any time upon thirty (30) days written notice to the other party.

12. All other provisions of the Agreement signed and dated July 25, 2000, and subsequent Amendments shall remain in effect.

IN WITNESS WHEREOF, the parties hereto, by their duly authorized representatives, have affixed their hands.

COUNTY OF SAN MATEO

By: President Board of Supervisors, County of San Mateo

Date:_____

ATTEST:

Opportunities Industrialization Center West:

Clerk of Said Board

Date:_____

| Russell B. Pyne |
|-----------------------------|
| Chairman of the Board, OICW |
| Name, Title - Pr(nt) |
| VETU |
| <u></u> |
| Signature |
| |
| • |

Exhibit A-5 Revised 09/04 Page 1 of 3

Opportunities Industrialization Center-West Comprehensive Year-Round Employment and Training Related Services July 1, 2004 through March 31, 2005

A. ENROLLMENTS AND OUTCOMES

- 1. Contractor shall enroll a minimum of 30 Out-of-School WIA eligible youth participants during fiscal year (FY) 2004-2005. All participants must meet the definition of "Out-of-School" youth.
- 2. All 30 participants will complete comprehensive basic skills assessments and other assessment instruments to develop an Individual Services Strategy (ISS) that will outline their educational and employment goals and objectives.
- 3. All 30 participants will receive ongoing, comprehensive guidance and counseling as they work toward educational and career goals.
- 4. A minimum of 15 out-of-school youth will enroll in GED classes.
- 5. A minimum of 12 out-of-school youth will enroll in vocational training classes.
- 6. A minimum of 22 out-of-school youth will participate in academic tutoring and support activities.
- 7. A minimum of 22 out-of-school youth will participate in life skills workshops and other personal/professional development activities.
- 8. Services will continue to be provided to 47 youth (22 younger youth and 25 older youth) who will be carried over into the new fiscal year in order to attain their program goals.

Exhibit A-5 Revised 09/04 Page 2 of 3

OUT-OF-SCHOOL YOUNGER YOUTH PERFORMANCE STANDARDS (14-18 years of age)

FY03-04

| 1105-04 | |
|---|-----|
| New Enrollments (14-18) | 12 |
| WIA Carryovers | 22 |
| Total WIA Participants (14-18) | 34 |
| PERFORMANCE STANDARDS | |
| Skill Attainment Rate | |
| Measures the number of goals attained. Each youth assessed to be in need of basic skills, work readiness skills, and/or occupational skills must set a minimum of one (1) goal per year and may set a maximum of three (3) goals per year. <u>All youth deficient in basic skills must set a basic skill attainment goal</u> . The skill attainment goal(s) must be achieved within one year, with success being recorded in the quarter of goal achievement and failure recorded in the quarter one year from the time the goal was set if not attained by such time. Of the total number of goals set for all participants, 85% will be achieved within one (1) year. | 78% |
| Diploma/Equivalent Attainment Rate Measures the number of youth that get a diploma/equivalent through program interventions. Of those that enrolled in the program without a diploma/equivalent, 40% will have attained a diploma/equivalent prior to exiting the program. | |
| | 67% |
| Retention Rate at Six Months | |
| Measures youth engaged in specified activities six months after exit (through program interventions and follow-up). Of all youth who exit program services, 55% will be found in one of the following in the third (3 rd) quarter after exit: post- secondary education; advanced training; employment; military service; qualified apprenticeship | 53% |
| Participant Customer Satisfaction Rate (weighted index) | 75% |
| Employer Customer Satisfaction Rate (weighted index) | 75% |
| Positive Termination Rate at Exit | |
| Due to the complexity of the performance measures (i.e., potential for multiple positive outcomes for a participant) local policy establishes the following general performance measure: 85% of all younger youth enrolled in program services will exit with at least one positive outcome. | 90% |

Exhibit A-5 Revised 09/04 Page 3 of 3

OUT-OF-SCHOOL OLDER YOUTH PERFORMANCE STANDARDS (19-21 years of age)

| FY | /03-04 |
|--|----------|
| New Enrollments (19-21) | 18 |
| WIA Carryovers | 25 |
| Total WIA Participants (19-21) | 43 |
| PERFORMANCE STANDARDS | |
| Entered Employment Rate | |
| Measures youth that get a job through program interventions. Of those who are not employed at registration and do not | |
| move on to post-secondary education or advanced training, 65% will have entered employment prior to exiting the | 67% |
| program. Youth that exit without a job but are enrolled in post-secondary education or advanced training are excluded | 0770 |
| from this measure – youth that exit with a job and are enrolled in post-secondary education or advanced training are | |
| counted in this measure. | |
| Employment Retention Rate at Six Months | • |
| Measures youth that exit the program with a job and are still employed 6 months later (through program interventions | |
| and follow-up). Of those that are employed at exit (including those employed at registration) that do not move on to post | |
| secondary education or advanced training, 82% will still be employed in the 3 rd quarter after exit. Youth employed at | |
| exit but not employed in the 3 rd quarter that are in post-secondary or advanced training are excluded from this measure. | 82% |
| Average Earnings Change in Six Months | |
| Measures increased earnings through program interventions. Those employed at exit (including those employed at | |
| registration) that <u>do not</u> move on to post-secondary education or advanced training, will (on average being earning | ** * * * |
| \$3,300 more six months after exit than they earned in the six months prior to registration (through program interventions | \$3,050 |
| and follow-up). Youth employed at exit but not employed in the 3 rd quarter that are in post-secondary education or | |
| advanced training are excluded from this measure. Youth not employed in the first quarter after exit are also excluded | |
| from this measure. UI wage records are the <u>only data</u> used to measure this standard. | |
| Credential Rate at six Months | |
| Measures those that received a credential (definition in Exhibit A-1, Key Terms) either during the program or within six | 55% |
| months of exit. Of those that are employed, in post-secondary education, or advanced training at exit, 52% will receive | |
| a credential by the end of the 3 rd quarter. | 750/ |
| Participant Customer Satisfaction Rate (weighted index) | 75% |
| Employer Customer Satisfaction Rate (weighted index) | 69 |
| Positive Termination Rate at Exit | |
| Due to the complexity of the performance measures (i.e., potential for multiple positive outcomes for a participant) local | . 90% |
| policy establishes the following general performance measure: 85% of all older youth enrolled in program services will | |
| exit with at least one positive outcome. | |

EXHIBIT AA1 Revised 09/04

Section I

PeninsulaWorks – Menlo Park One-Stop Career Center FY2004-05

| | TOTAL | NEW | C/O 03-04 | NEW | C/O 03-04 |
|--------------------|-------|--------|-----------|-----------------|-----------------|
| | | ADULTS | ADULTS | Dislocated Wkr. | Dislocated Wkr. |
| Core Self-Service | 3,500 | 1,400 | n/a | 2,100 | n/a |
| Core Registered | 576 | 60 | 210 | 90 | 216 |
| Intensive Services | 110 | 45 | n/a | 65 | n/a |
| Training Referrals | 100 | 6 | n/a | 9 | n/a |
| | | | | | |
| TOTAL | 4,286 | | | | 1 |

FY 2004-05 Projected Participant Levels

FY 2004-05 Performance Measures

| 0.00/ |
|-------|
| 80% |
| 85% |
| 4,075 |
| 81% |
| |
| 80% |
| 87% |
| 87% |
| 88% |
| |

Opportunities Industrialization Center West OICW Peninsula Works - Menlo Park

| FY 2004-05 | | | | | | Revised 9/04 Exhibit B-2 | | |
|----------------------------------|----------------------------------|-----|-----------------------------------|----|----------------------|--------------------------|---------------------------|--|
| Catetory/Description | Calculation | | Budget Year 5 7/1/04 - 6/30/05 | | Cost Al Adult 40% | | n ocated Worker 60% | |
| Direct Staffing | | | | l | | | 0074 | |
| Counselors | 3 Counselors @ 20% FTE | \$ | 30,001 | \$ | 12,000 | \$ | 18,001 | |
| Counselor | 1 Counselor @ 50% FTE | \$ | 29,078 | | 11,631 | | 17,447 | |
| Info. Specialist Peninsula Works | 1 Specialist @ 70% FTE | \$ | 24,099 | | 9,640 | | 14,459 | |
| Info. Specialist Peninsula Works | 1 Specialist @ 50% FTE | \$ | 21,250 | | 8,500 | \$ | 12,750 | |
| Peninsula Works Coordinator | 1 Coordinator @ 65% FTE | \$ | 32,500 | \$ | 13,000 | \$ | 19,500 | |
| Database & MIS Coordinator | 1 Coordinator @ 50% FTE | \$ | 27,500 | \$ | 11,000 | \$ | 16,500 | |
| Total Salaries | | \$ | 164,428 | \$ | 65,771 | \$ | 98,657 | |
| Benefits @ 23% | | \$ | 37,817 | \$ | 15,126 | \$ | 22,690 | |
| Total Direct Staffing | | \$ | 202,245 | \$ | 80,898 | \$ | 121,347 | |
| Other Direct Costs | | | | | | | | |
| Supplies | | | | | | | ÷ | |
| Resource Center | \$200/month | \$ | 2,400 | \$ | 960 | \$ | 1,440 | |
| Case Management | \$200/month | \$ | 2,400 | \$ | 960 | \$ | 1,440 | |
| Recruitment | \$500/quarter | \$ | 2,000 | \$ | 800 | \$ | 1,200 | |
| Supportive Services for Clients | | _\$ | 21,405 | \$ | 8,562 | \$ | 12,843 | |
| Total Other Direct Costs | | \$ | 28,205 | \$ | 11,282 | \$ | 16,923 | |
| Operating Costs | | | | | | | | |
| Resource Center | 1014 sq. ft. @ \$2.62 x 12 x 50% | _\$ | 15,954 | \$ | 6,382 | \$ | 9,572 | |
| Total Operating Costs | | \$ | 15,954 | \$ | 6,382 | \$ | 9,572 | |
| Total Cost for Penins | ula Works (One-Stop) | \$ | 246,405 | \$ | 98,562 | \$ | 147,843 | |

Note: "All budgeted expenses are Program Costs."

OICW 1StopBudget-revised Exhibit B-2 09-04/Budget

9/13/2004

Opportunities Industrialization Center West OICW Jobs Now - Menlo Park FY 2004-05 Budget

| r | ······································ | | | | |
|---|--|--|--|--|--|
| Description | Units | | | | |
| Direct Staffing | | | | | |
| Career Development Network Center Trainer | 1 FTE @ 100% | | | | |
| Job Development Coordinator | 1 FTE @ 60% | | | | |
| Career Development Specialists | 2 FTE @ 100% | | | | |
| Total Salaries | | | | | |
| Benefits @24% | | | | | |
| Total Direct Staffing | | | | | |
| | | | | | |
| Other Operating Costs | | | | | |
| Staff Travel | | | | | |
| Staff Training - 3 staff @ \$406 | | | | | |
| Space Related (Electric/Gas/Water etc.) | | | | | |
| Communications | | | | | |
| Equipment Rental | | | | | |
| Supplies/Materials | | | | | |
| Supportive Services for Clients | | | | | |
| Total Other Operating Costs | | | | | |
| | | | | | |

Total Cost Jobs Now

OICW JobsNow Budget - revised B-3 09-04/Job\$ Now Budgetof 2

9/13/2004

Re

vised 09/04 Exhibit B-3

| \$ 39,000 \$ 39,363 \$ 84,217 \$ 162,580 \$ 39,019 \$ 39,019 \$ 201,599 \$ \$ 360 \$ 500 \$ 27,541 \$ 4,500 \$ 6,000 \$ 7,500 \$ 2,000 \$ 48,401 \$ | Budget Year 5 7/1/04 to 6/30/05 | | | | |
|---|------------------------------------|---------|--|--|--|
| \$ 39,363 <u> \$ 84,217 </u> \$ 162,580 <u> \$ 39,019 </u> \$ 201,599 \$ 201,599 \$ 360 \$ 500 \$ 27,541 \$ 4,500 \$ 6,000 \$ 7,500 \$ 2,000 \$ 48,401 | | | | | |
| \$ 84,217 \$ 162,580 \$ 39,019 \$ 201,599 \$ 201,599 \$ 200 \$ 500 \$ 500 \$ 27,541 \$ 4,500 \$ 6,000 \$ 7,500 \$ 2,000 \$ 48,401 | \$ | 39,000 | | | |
| \$ 162,580 \$ 39,019 \$ 201,599 \$ 360 \$ 500 \$ 27,541 \$ 4,500 \$ 6,000 \$ 7,500 \$ 2,000 \$ 48,401 | \$ | 39,363 | | | |
| \$ 39,019 \$ 201,599 \$ 360 \$ 500 \$ 500 \$ 27,541 \$ 4,500 \$ 6,000 \$ 7,500 \$ 2,000 \$ 48,401 | \$ | 84,217 | | | |
| \$ 201,599 \$ 360 \$ 500 \$ 500 \$ 27,541 \$ 4,500 \$ 6,000 \$ 7,500 \$ 2,000 \$ 48,401 | \$ | 162,580 | | | |
| \$ 360 \$ 500 \$ 27,541 \$ 4,500 \$ 6,000 \$ 7,500 \$ 2,000 \$ 48,401 | \$ | 39,019 | | | |
| \$ 500 \$ 27,541 \$ 4,500 \$ 6,000 \$ 7,500 \$ 2,000 \$ 48,401 | \$ | 201,599 | | | |
| \$ 500 \$ 27,541 \$ 4,500 \$ 6,000 \$ 7,500 \$ 2,000 \$ 48,401 | | | | | |
| \$ 500 \$ 27,541 \$ 4,500 \$ 6,000 \$ 7,500 \$ 2,000 \$ 48,401 | | | | | |
| \$ 27,541 \$ 4,500 \$ 6,000 \$ 7,500 \$ 2,000 \$ 48,401 | \$ | 360 | | | |
| \$ 4,500 \$ 6,000 \$ 7,500 \$ 2,000 \$ 48,401 | \$ | 500 | | | |
| \$ 6,000 \$ 7,500 \$ 2,000 \$ 48,401 | \$ | 27,541 | | | |
| \$ 7,500 <u>\$ 2,000</u> \$ 48,401 | \$ | 4,500 | | | |
| \$ 2,000 \$ 48,401 | \$ | 6,000 | | | |
| \$ 48,401 | \$ | 7,500 | | | |
| | \$ | 2,000 | | | |
| | \$ | 48,401 | | | |
| • • • • • • • • • | | | | | |
| \$ 250,000 | \$ | 250,000 | | | |

OICW JobsNow Budget - revised B-3 09-04/Job\$ Now Budgetof 2

9/13/2004

OICW Youth Programs WIA Youth Services Budget 7/1/04-3/31/05

| | | AMOUNH | SOL | iros . | |
|---|---|-----------------------|----------|----------------------|--------------------|
| PERSONNEL | | | WIA OSY | OTHER | WIA ADMIN/OVERHEAD |
| CLASSIFIED SALARIES (Line Staff) | | | | | |
| Program Director (40 hours/week) | \$5833/month @ 9 months @ 25% FTE | \$52,497 | | \$39,373 | |
| Out-of-School Youth Counselor | \$3333/month @ 9 months @ 100% FTE | \$29,997 | | \$0 | |
| Youth Counselor @ 25%FTE | \$3333/month @ 9 months @ 33% FTE | \$9,899 | | \$0 | |
| Administrative Assistant @ 100% FTE SUBTOTAL CLASSIFIED SALARIES | \$3000/month @ 9 months @ 100% FTE | \$27,000 \$119,393 | | \$20,250 | |
| Fringe Benefits (20% of salaries) | | \$23,879 | | \$59,623 \$11,925 | |
| TOTAL PERSONNEL | | \$143,272 | | \$71,547 | ¢7 470 |
| TOTAL PERSONNEL | | \$ 143,212 | \$11,124 | \$11,341 | \$7,172 |
| | | | | | |
| PROGRAM ADMINISTRATION AND SUPPLIES | | | | | |
| Staff Development/Training | \$500 per full time (50% FTE or greater) staff member | \$2,250 | \$228 | \$2,022 | |
| Office Supplies (staff and student supplies) | \$300/month @ 9 months | \$2,700 | | \$1,350 | |
| Telephones | \$300/month @ 9 months | \$2,700 | \$1,350 | \$1,350 | |
| Production and Mailing of Promotional and Informational Materials | \$150/month @ 9 months | \$1,350 | \$675 | \$675 | |
| TOTAL PROGRAM ADMINISTRATION AND SUPPLIES | | \$9,000 | \$3,603 | \$5,397 | \$360 |
| | | | | 1 | |
| OTHER COSTS - IN SCHOOL & OUT OF SCHOOL PROGRAMS | | | | | |
| Supportive Services | \$1000/month @ 9 months | \$9,000 | | \$0 | |
| Food for Events & Activities Awards Ceremonies & Public Events | \$100/month @ 9 months | \$900 \$750 | | \$900 | |
| Incentives and Rewards for Students | \$500/ceremony @ 2 ceremonies \$200/month @ 9 months | \$750 | | \$750 \$1,500 | |
| TOTAL OTHER COSTS | | \$12,450 | | \$3,150 | |
| TOTAL OTTAL OUTS | | \$12,450 | \$9,300 | \$3,150 | \$930 |
| TRAVEL | | | | 1 | |
| Vehicle Rentals and other expenses for Field Trips | \$100/month @ 9 months | \$900 | \$300 | \$600 | |
| Conferences - fees, travel, accomodations, etc | \$500/conference @ 2 conferences | \$750 | \$0 | \$750 | |
| Mileage for Counselor & Staff | \$100/month @ 9 months | \$900 | \$300 | \$600 | |
| TOTAL TRAVEL | • | \$2,550 | \$600 | \$1,950 | \$60 |
| | | | | | |
| SUBTOTAL - DIRECT EXPENSES FOR YOUTH PROGRAMS FY2003 | | \$167,272 | | \$82,044 | · . |
| INDIRECT COSTS AND OVERHEAD (10% of subtotal) | | \$16,727 | \$8,523 | \$8,204 | · |
| TOTAL EXPENSES YOUTH PROGRAMS FY2004 | | \$183,999 | \$93,750 | \$90,249 | \$8,523 |

OICW – WIA Comprehensive Youth Services Budget Justification/Explanation of Line Item Costs July 1, 2004 through March 31, 2005

The following two line items in OICW's WIA Comprehensive Youth Service Budget are expected to be utilized as follows:

Section IV - "Other Costs"

• Supportive Services for Participants -\$9,000

Supportive Services funds will be used to pay for items that are essential to participants' overall success in WIA funded programs and services. These expenses will only be covered in instances where they <u>cannot</u> be paid for by using another source. Examples of these items include childcare costs (short-term), transportation (bus & train passes and/or mileage expenses), test fees, books, emergency assistance (e.g. utility bills, etc.) and other education, training, and work-related expenses essential for participants' well-being and career growth and development.

• Incentives and Awards for Participants –\$300

Youth participants who are demonstrating excellent effort and performance in WIA funded programs and services are expected to be recognized and rewarded for their good work with the opportunity to earn awards and incentives such as movie passes, gift certificates, and other items. Most of the costs associated with this line item are expected to be paid for using matching (i.e. non-WIA) funds.

Opportunities Industrialization Center West OICW Jobs Now - Menlo Park FY 2004-05 Budget

| Description | Units | - | t Year 5 7/1/04 o 6/30/05 |
|---|--------------|---------|------------------------------|
| Direct Staffing | | | |
| Career Development Network Center Trainer | 1 FTE @ 100% | \$ | 39,000 |
| Job Development Coordinator | 1 FTE @ 60% | \$ | 39,363 |
| Career Development Specialists | 2 FTE @ 100% | \$ | 84,217 |
| Total Salaries | | \$ | 162,580 |
| Benefits @24% | | \$ | 39,019 |
| Total Direct Staffing | \$ | 201,599 | |
| Other Operating Costs | | | |
| Staff Travel | | \$ | 360 |
| Staff Training - 3 staff @ \$406 | | \$ | 500 |
| Space Related (Electric/Gas/Water etc.) | | \$ | 27,541 |
| Communications | | \$ | 4,500 |
| Equipment Rental | | \$ | 6,000 |
| Supplies/Materials | | \$ | 7,500 |
| Supportive Services for Clients | | \$ | 2,000 |
| Total Other Operating Costs | | \$ | 48,401 |
| Total Cost Jobs Now | \$ | 250,000 | |

RISK MGMT.

SAN MATEO COUNTY MEMORANDUM

DATE: 9/8/04

TO:Priscilla Harris MorseFAX: 363-4864PONY: EPS 163FROM:Deborah Jaeger
FAX: (650) 596-3478PONY: HSA210

SUBJECT: Contract Insurance Approval

The following is to be completed by the department before submission to Risk Management:

CONTRACTOR NAME: Opportunities Industrialization Center West (OICW)

DOES THE CONTRACTOR TRAVEL AS A PART OF THE CONTRACT SERVICES?: No

NUMBER OF EMPLOYEES WORKING FOR CONTRACTOR: more than 1

DUTIES TO BE PERFORMED BY CONTRACTOR FOR COUNTY: Youth Employment Services and One Stop Career Center Services for adults and dislocated workers, and Jobs Now (Employment program).

The following will be completed by Risk Management:

| INSURANCE COVERAGE: | Amount | Approve | Waive | Modify |
|---|-----------------------------|-----------------|---------------|--------|
| Comprehensive General Liability | sIm | \bowtie | | |
| Motor Vehicle Liability | s Im | \mathbf{X} | | |
| Professional Liability | \$ | | Þ | |
| Workers' Compensation REMARKS/COMMENTS: This Ninth | statutore Amendment inct | eases the Agree | ment by \$590 |),155 |

making the Agreement total \$3,824,098.

lorse 9-8-04

Risk Management Signature

| SURANCE CERTIFICATE IS ISSUED / AND CONFERS NO RIGH DER. THIS CERTIFICATE D ER THE COVERAGE AFFOI ERS AFFORDING COVERA A: Travelers Indennity C C: State Compensation In D: E: POLICY PERIOD INDICATED. NOTW THIS CERTIFICATE MAY BE ISSUERNS, EXCLUSIONS AND CONDITION | TS UPON THE CERTIN DES NOT AMEND, EX RDED BY THE POLICIN GE demnity of IL. | FICATE |
|--|---|--|
| AND CONFERS NO RIGH DER. THIS CERTIFICATE D R THE COVERAGE AFFOI ERS AFFORDING COVERA A Travelers Indomnity C C State Compensation In D: E: POLICY PERIOD INDICATED. NOTW HTHIS CERTIFICATE MAY BE ISSL | TS UPON THE CERTIN DES NOT AMEND, EX RDED BY THE POLICIN GE demnity of IL. | FICATE TEND OR ES BELOW. |
| A: Travelers Indemnity C C: State Compensation In D: E: POLICY PERIOD INDICATED. NOTV H THIS CERTIFICATE MAY BE ISSL | demnity of IL. | NAIC # |
| B: Travelers Indeanity C C: State Compensation In D: E: POLICY PERIOD INDICATED, NOTV H THIS CERTIFICATE MAY BE ISSL | ompany | |
| C: State Compensation In D: E: POLICY PERIOD INDICATED, NOTV H THIS CERTIFICATE MAY BE ISSL | | |
| POLICY PERIOD INDICATED, NOTY HTHIS CERTIFICATE MAY BE ISSL | sur Fund | |
| POLICY PERIOD INDICATED. NOTV H THIS CERTIFICATE MAY BE ISSL | | |
| THIS CERTIFICATE MAY BE ISSU | | |
| | JED OR | |
| CTIVE POLICY EXPIRATION DATE (MM/DD/YY) | LIMITS | ; |
| | | \$1,000,000 |
| | | \$5,000 |
| PE | RSONAL & ADV INJURY | \$1,000,000 |
| GE | ENERAL AGGREGATE | \$2,000,000 |
| PF | RODUCTS - COMP/OP AGG | \$2,000,000 |
| | | \$1,000,000 |
| | | \$ |
| | | \$ |
| | | \$ |
| AL | TO ONLY - EA ACCIDENT | \$ |
| то | | \$ |
| AU | TO ONLY: AGG | \$ |
| 1 | CH OCCURRENCE | \$ 1000000 |
| /04 04/22/05 AG | | \$ 1000000 \$ |
| | | \$ |
| | | \$. |
| | TORY LIMITS | • |
| E.I | EACH ACCIDENT | \$ |
| EL | . DISEASE - EA EMPLOYEE | \$ |
| E.L | DISEASE - POLICY LIMIT | \$ |
| /04 04/22/05 | BPP BI/EE | \$925,000 \$3,300,000 |
| | 2/04 04/22/05 Pr 9/04 04/22/05 C PROVISIONS 1 04/22/05 C 04/22/05 C 05/04 C 04/22/05 C 05/04 C 04/22/05 C 04/22/05 C 05/04 C 04/22/05 C 05/05 C 05/04 C 04/22/05 C 05/05 C | MED EXP (Any one person) PERSONAL & ADV INJURY GENERAL AGGREGATE PRODUCTS - COMPIOP AGG COMBINED SINGLE LIMIT [Ea accident] BODILY INJURY (Per person) BODILY INJURY (Per accident) BODILY INJURY (Per accident) BODILY INJURY (Per accident) AUTO ONLY - EA ACCIDENT OTHER THAN AUTO ONLY - EA ACCIDENT EACH OCCURRENCE AGGREGATE INVESTATU TORY LIMITS INFO EL DISEASE - EA EMPLOYEE EL DISEASE - FA EMPLOYEE FROVISIONS MA OF SCHOOL / IN SCHOOL / TO SCHO |

AUTH

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