



COUNTY OF SAN MATEO
Inter-Departmental Correspondence

San Mateo Medical Center

DATE: August 30, 2004

BOARD MEETING DATE: September 14, 2004

TO: Honorable Board of Supervisors (

FROM: Nancy J. Steiger, Chief Executive Officer

SUBJECT: Adopt a resolution authorizing the President of the Board to approve an Amendment to the Agreement with Costandi, Imus and Lambert LLC

Recommendation

Adopt a resolution authorizing an amendment to the agreement with Costandi, Imus and Lambert, LLC to provide consulting services, increasing the amount by \$80,000, from \$68,640 to \$148,640.

Background Discussion

On September 23rd 2003, the Board approved an agreement with Siemens to support core health information systems and to develop new health business and clinical applications via resolution 66265. As part of that agreement, San Mateo Medical Center (SMMC) selected Siemens Decision Support Solution (DSS) for its core cost accounting and detailed analysis and reporting needs. The Information Services Department (ISD) and Siemens have been performing the technology implementation and SMMC is providing the project management and line of business expertise to build and utilize the system. On January 30, 2004, an agreement with Costandi, Imus & Lambert, LLC (CIL) was executed for consulting services to assist with the implementation of DSS. The selected DSS does not offer flexible labor productivity management and reporting. A second agreement was executed with OIL to purchase a browser-based-productivity system, the Operational Resource Manager (ORM). OIL has provided education and skills-transfer for SMMC and ISD staff to operationalize and support decision support methods. Information gathered during the development of ORM will be useful as the Decision

Support System initiative continues. The knowledge gained during the implementation of the Productivity System has saved time and money during the decision support system implementation

This second amendment to the Agreement with CIL for consulting services provides services for the continued development and implementation of DSS and the overhead cost allocation and budget planning modules. This support is necessary in order to meet DSS implementation objectives and timeframes, given current staff vacancies.

This amendment has been reviewed and approved by County Counsel, Risk Management and Information Services Department (ISD).

Vision Alignment

The Agreement with Costandi, Imus & Lambert, LLC is aligned with the County's vision to ensure basic health and safety for all, and provide responsive, effective and collaborative government. Specifically these actions contribute to Vision Goal measurements number 5: Residents have access to healthcare and preventive care; number 20: Government decisions are based on careful consideration of future impact, rather than temporary relief or immediate gain, and number 22: County and local governments effectively communicate, collaborate and develop strategic approaches to issues affecting the entire County. This agreement contributes to all these goals by providing a medium of education and skills-transfer for SMMC and ISD staff to operationalize and support decision support methods. Information gathered during the development of ORM will be useful as the Decision Support System initiative continues. The knowledge gained during the implementation of the Productivity System has saved time and money during the decision support system implementation

Fiscal Impact

The term of the agreement remains the same, from January 30, 2004 through June 30, 2005.

Ongoing expenses for services will be paid by San Mateo Medical Center. Hardware and software expenses will be paid by ISD.

This amendment increases the maximum amount of the agreement by \$80,000, from \$68,640 to \$148,640. There is no additional net county cost associated with this amendment. Funding has been included in San Mateo Medical Center's Adopted Budget for FY2004-05.