

**Agreement Between The County of San Mateo and  
Michael Y. Corbett  
for State Legislative Liaison Services**

This agreement dated the January 1, 2005 by and between Michael Y. Corbett (herein referred to as "Consultant") and the County of San Mateo, a political subdivision of the State of California (herein referred to as San Mateo County).

**WITNESSETH:**

**Whereas**, San Mateo County and the Consultant desire that the Consultant be retained to provide, in the capacity of an independent contractor, government liaison services to and for the benefit of San Mateo County.

**Now, therefore**, in and for consideration of the premises and mutual promises of the parties hereto by them to be kept and performed, it is hereby determined as follows:

**SECTION I**

**SCOPE OF SERVICES:** The Consultant's government liaison services shall consist of those enumerated in Exhibit A, which shall be considered as binding for the purpose of this agreement. The Consultant will perform no service which he or she deems illegal or unethical.

**SECTION II**

**TERM:** The term of this contract shall be from January 1, 2005 through December 31, 2006.

**SECTION III**

**COMPENSATION:** San Mateo County shall pay the Consultant as compensation of services to be performed hereunder the sum of \$7,320 per month, but not to exceed a total of \$89,840, inclusive of all reasonable expenses from January 1, 2005 through December 31, 2005; and the sum of \$7,320 per month, but not to exceed a total of \$89,840 inclusive of all reasonable expenses from January 1, 2006 through December 31, 2006 or an amount not to exceed \$179,680 for the term of the two-year contract. If however, in the County's sole judgement, Consultant does not fulfill scope of services as outlined in Exhibit A, County may reduce that amount provided that it is not reduced to an amount lower than \$70,500. Payments shall be executed within fifteen (15) days of receipt of monthly invoices.

**SECTION IV**

**NONEXCLUSIVITY:** The Consultant may act for and render government services to other persons, government units, firms or corporations during the term of this agreement.

**SECTION V**

**CLIENT LIST:** The Consultant shall provide San Mateo County with a list of all the Consultant's clients by February 1, 2005 and shall immediately notify San Mateo County whenever it begins services to any new public or private sector client that compete or is located or does business in or potentially in conflict with San Mateo County and its policies.

**SECTION VI**

**RENEWAL:** San Mateo County may renew this agreement for subsequent terms by giving written notice to the Consultant thirty (30) days before the expiration of any term. However, the Consultant shall have the option of renegotiating the compensation for services.

**SECTION VII**

**TERMINATION:** San Mateo County may terminate this agreement at any time and for any reason giving the Consultant thirty (30) days written notice.

**SECTION VIII**

**AMENDMENTS:** No amendment to this agreement shall be effective unless it is in writing and signed by both parties.

**IN WITNESS THEREOF,** the parties hereto have caused this agreement to be executed by their duly authorized officers on the day and year noted above.

**COUNTY OF SAN MATEO**

**BY:** \_\_\_\_\_  
President, Board of Supervisors

**ATTEST:**

\_\_\_\_\_  
Clerk of the Said Board

\_\_\_\_\_  
Michael Y. Corbett

**EXHIBIT A**  
Scope of Work/Outline of Services

The services to be performed by the Consultant shall include, but will not be limited to the following:

1. Review all state legislative and administrative initiatives to determine the impacts on San Mateo County and advise the County and its delegation of those impacts;
2. Provide all relevant legislation to the County Manager's Office accompanied with all available information, including, but not limited to, an analysis, history, sponsor, potential for passage and fiscal implications of each bill, coupled with recommended Board position;
3. Attend and monitor all relevant legislative committee hearings and budget negotiations on behalf of the County;
4. Provide bimonthly legislative reports, including a telephonic report to the Board's Legislative Committee on the status of legislative and administrative issues determined to be of interest to the County;
5. Maintain constant contact with the County's legislative delegation for the purposes of tracking legislation obtaining the delegation's support for or sponsorship of legislation, and or convey opposition, or report language for amendments found to be in the -County's interest;
6. Make the legislative delegation aware of the County's position on state legislation, regulations or administrative guidelines;
7. Seek the support of the County's legislative delegation for state projects and programs affecting San Mateo County;
8. Identify funding opportunities, budget requests and monitor the progress of San Mateo County grant applications through state agency review;
9. Advocate special projects and funding to state agencies and arrange for San Mateo County officials to meet with agency administrative personnel to promote the County's initiatives;
10. Assure the County's comments are considered during the state rule making process;
11. Inform the Administration and state agencies of the County's interest during the policy development process;
12. Identify opportunities for Board members to testify at legislative hearings on issues of concern to the Board;

13. Staff County officials in Sacramento and arrange meetings with state administrators and legislators as necessary;
14. Make regular, but at a minimum, quarterly presentations to the Board of Supervisors in Redwood City on legislative issues of concern to the County; and
15. Arrange for an annual meeting for the Board's Legislative Subcommittee to meet with the County's delegation in Sacramento prior to deliberations on the state budget.