

**Exhibit A**  
**Summary of Request for Proposal Process**  
**County Wide Fire Alarm Contract**

1	General Description of RFP	Required fire alarm testing service, maintenance, and repairs for systems in County owned facilities.
2	List key evaluation criteria	<ol style="list-style-type: none"> <li>1. Prior experience and demonstrated competence including technical ability in establishing comparable programs. (30 points)</li> <li>2. Experience with Governmental Agencies. (20 points)</li> <li>3. Proposed work plan, timeframes, and approach/methodology to completing the contract. Demonstrated ability to document for legal agency approval that testing and maintenance were performed as required by manufacturers specifications. Working familiarity within the environment context of local governmental systems. Demonstrate knowledge of applicable regulations pertaining to various types of facilities, i.e. jail, data center. (35 points)</li> <li>4. References from current clients. (10 points)</li> <li>5. Comply with the County's Equal Benefit Requirement (5 points)</li> <li>6. Cost (50 points)</li> </ol>
3	Where advertised	N/A
4	In addition to any advertisements, list others to whom RFP was sent	Called sixteen (16) companies with local offices in San Mateo, San Francisco, and Alameda Counties seeking interest in submitting a proposal
5	Total number sent to prospective proposers	Sent information packets to ten (10) companies who asked for proposal
6	Number of Proposals received	Seven (7) companies attended the mandatory walk-thru and five (5) sent in proposals
7	Who Evaluated proposals	Deputy Director of Facilities, Facilities Services Manager, Safety Manager and four (4) Facilities Supervisors
8	In alphabetical order names of proposers and location	California Security, San Mateo
		Honeywell, Hayward
		Simplex Grinnell, Livermore
		Johnson Controls, Hayward
		Siemens Building Technologies, Hayward