AGREEMENT BETWEEN THE COUNTY OF SAN MATEO AND PANAGRAPH, INC.

THIS AGREEMENT, entered into this	day of	, 2006,
by and between the COUNTY OF SAN MATEO, h	nereinafter called "County	," and
PANAGRAPH, INC., hereinafter called "Contractor	or";	

WITNESSETH:

WHEREAS, pursuant to Government Code, Section 31000, County may contract with independent contractors for the furnishing of such services to or for County or any Department thereof;

WHEREAS, it is necessary and desirable that Contractor be retained for the public relations, agency branding and outreach services.

NOW, THEREFORE, IT IS HEREBY AGREED BY THE PARTIES HERETO AS FOLLOWS:

1. Exhibits and Attachments

The following exhibits and attachments are included hereto and incorporated by reference herein:

Exhibit A—Services
Exhibit B—Payments and rates
Attachment I—§504 Compliance

2. Services to be performed by Contractor

In consideration of the payments set forth herein and in Exhibit "B," Contractor shall perform services for County in accordance with the terms, conditions and specifications set forth herein and in Exhibit "A."

3. Payments

In consideration of the services provided by Contractor in accordance with all terms, conditions and specifications set forth herein and in Exhibit "A," County shall make payment to Contractor based on the rates and in the manner specified in Exhibit "B." The County reserves the right to withhold payment if the County determines that the quantity or quality of the work performed is unacceptable. In no event shall the County's total fiscal obligation under this Agreement exceed ONE HUNDRED TWO THOUSAND EIGHT HUNDRED DOLLARS, (\$102,800).

4. Term and Termination

Subject to compliance with all terms and conditions, the term of this Agreement shall be from July 1, 2006 through June 30, 2007.

This Agreement may be terminated by Contractor, the Director of Health Department or his/her designee at any time without a requirement of good cause upon thirty (30) days' written notice to the other party.

In the event of termination, all finished or unfinished documents, data, studies, maps, photographs, reports, and materials (hereafter referred to as Materials) prepared by Contractor under this Agreement shall become the property of the County and shall be promptly delivered to the County. Upon termination, the Contractor may make and retain a copy of such Materials. Subject to availability of funding, Contractor shall be entitled to receive payment for work/services provided prior to termination of the Agreement. Such payment shall be that portion of the full payment which is determined by comparing the work/services completed to the work/services required by the Agreement.

5. Availability of Funds

The County may terminate this Agreement or a portion of the services referenced in the Attachments and Exhibits based upon unavailability of Federal, State, or County funds, by providing written notice to Contractor as soon as is reasonably possible after the county learns of said unavailability of outside funding.

6. Relationship of Parties

Contractor agrees and understands that the work/services performed under this Agreement are performed as an independent Contractor and not as an employee of the County and that Contractor acquires none of the rights, privileges, powers, or advantages of County employees.

7. Hold Harmless

Contractor shall indemnify and save harmless County, its officers, agents, employees, and servants from all claims, suits, or actions of every name, kind, and description, brought for, or on account of: (A) injuries to or death of any person, including Contractor, or (B) damage to any property of any kind whatsoever and to whomsoever belonging, (C) any sanctions, penalties, or claims of damages resulting from Contractor's failure to comply with the requirements set forth in the Health Insurance Portability and Accountability Act of 1996 (HIPAA) and all Federal regulations promulgated thereunder, as amended, or (D) any other loss or cost, including but not limited to that caused by the concurrent active or passive negligence of County, its officers, agents, employees, or servants, resulting from the performance of any work required of Contractor or payments made pursuant to this Agreement, provided that this shall not apply to injuries or damage for which County has been found in a court of competent jurisdiction to be solely liable by reason of its own negligence or willful misconduct.

The duty of Contractor to indemnify and save harmless as set forth herein, shall include the duty to defend as set forth in Section 2778 of the California Civil Code.

8. Assignability and Subcontracting

Contractor shall not assign this Agreement or any portion thereof to a third party or subcontract with a third party to provide services required by contractor under this Agreement without the prior written consent of County. Any such assignment or subcontract without the County's prior written consent shall give County the right to automatically and immediately terminate this Agreement.

9. Insurance

The Contractor shall not commence work or be required to commence work under this Agreement unless and until all insurance required under this paragraph has been obtained and such insurance has been approved by Risk Management, and Contractor shall use diligence to obtain such issuance and to obtain such approval. The Contractor shall furnish the Department/Division with certificates of insurance evidencing the required coverage, and there shall be a specific contractual liability endorsement extending the Contractor's coverage to include the contractual liability assumed by the Contractor pursuant to this Agreement. These certificates shall specify or be endorsed to provide that thirty (30) days' notice must be given, in writing, to the Department/Division of any pending change in the limits of liability or of any cancellation or modification of the policy.

- (1) Worker's Compensation and Employer's Liability Insurance The Contractor shall have in effect during the entire life of this Agreement Workers' Compensation and Employer's Liability Insurance providing full statutory coverage. In signing this Agreement, the Contractor certifies, as required by Section 1861 of the California Labor Code, that it is aware of the provisions of Section 3700 of the California Labor Code which requires every employer to be insured against liability for Worker's Compensation or to undertake self-insurance in accordance with the provisions of the Code, and I will comply with such provisions before commencing the performance of the work of this Agreement.
- (2) <u>Liability Insurance</u> The Contractor shall take out and maintain during the life of this Agreement such Bodily Injury Liability and Property Damage Liability Insurance as shall protect him/her while performing work covered by this Agreement from any and all claims for damages for bodily injury, including accidental death, as well as any and all claims for property damage which may arise from contractors operations under this Agreement, whether such operations be by himself/herself or by any sub-contractor or by anyone directly or indirectly employed by either of them. Such insurance shall be combined single limit bodily injury and property damage for each occurrence and shall be not less than the amount specified below.

Such insurance shall include:

(a)	Comprehensive General Liability	\$1,000,000
(b)	Motor Vehicle Liability Insurance	\$1,000,000
(c)	Professional Liability	\$1,000,000

County and its officers, agents, employees and servants shall be named as additional insured on any such policies of insurance, which shall also contain a provision that the insurance afforded thereby to the County, its officers, agents, employees and servants shall be primary insurance to the full limits of liability of the policy, and that if the County or its officers and employees have other insurance against the loss covered by such a policy, such other insurance shall be excess insurance only.

In the event of the breach of any provision of this section, or in the event any notice is received which indicates any required insurance coverage will be diminished or canceled, the County of San Mateo at its option, may, notwithstanding any other provision of this Agreement to the contrary, immediately declare a material breach of this Agreement and suspend all further work pursuant to this Agreement.

10. Compliance with laws; payment of Permits/Licenses

All services to be performed by Contractor pursuant to this Agreement shall be performed in accordance with all applicable Federal, State, County, and municipal laws, including, but not limited to, Health Insurance Portability and Accountability Act of 1996 (HIPAA) and all Federal regulations promulgated thereunder, as amended, and the Americans with Disabilities Act of 1990, as amended, and Section 504 of the Rehabilitation Act of 1973, as amended and attached hereto and incorporated by reference herein as Attachment "I," which prohibits discrimination on the basis of handicap in programs and activities receiving any Federal or County financial assistance. Such services shall also be performed in accordance with all applicable ordinances and regulations, including, but not limited to, appropriate licensure, certification regulations, provisions pertaining to confidentiality of records, and applicable quality assurance regulations.

In the event of a conflict between the terms of this agreement and State, Federal, County, or municipal law or regulations, the requirements of the applicable law will take precedence over the requirements set forth in this Agreement.

Contractor will timely and accurately complete, sign, and submit all necessary documentation of compliance.

11. Non-Discrimination and Other Requirements

A. Section 504 applies only to Contractor who are providing services to members of the public. Contractor shall comply with § 504 of the Rehabilitation Act of 1973, which provides that no otherwise qualified handicapped individual shall, solely by reason of a disability, be excluded from the participation in, be denied the benefits of, or be subjected to discrimination in the performance of this Agreement.

B. General non-discrimination. No person shall, on the grounds of race, color, religion, ancestry, gender, age (over 40), national origin, medical condition (cancer), physical or mental disability, sexual orientation, pregnancy, childbirth or related medical condition, marital status, or political affiliation be denied any benefits or subject to discrimination under this Agreement.

C. Equal employment opportunity. Contractor shall ensure equal employment opportunity based on objective standards of recruitment, classification, selection, promotion, compensation, performance evaluation, and management relations for all employees under this Agreement. Contractor's equal employment policies shall be made available to County of San Mateo upon

request.

D. Violation of Non-discrimination provisions. Violation of the non-discrimination provisions of this Agreement shall be considered a breach of this Agreement and subject the Contractor to penalties, to be determined by the County Manager, including but not limited to

i) termination of this Agreement;

disqualification of the Contractor from bidding on or being awarded a County contract for a period of up to 3 years;

iii) liquidated damages of \$2,500 per violation;

iv) imposition of other appropriate contractual and civil remedies and sanctions, as determined by the County Manager.

To effectuate the provisions of this section, the County Manager shall have the authority to examine Contractor's employment records with respect to compliance with this paragraph and/or to set off all or any portion of the amount described in this paragraph against amounts due to Contractor under the Contract or any other Contract between Contractor and County.

Contractor shall report to the County Manager the filing by any person in any court of any complaint of discrimination or the filing by any person of any and all charges with the Equal Employment Opportunity Commission, the Fair Employment and Housing Commission or any other entity charged with the investigation of allegations within 30 days of such filing, provided that within such 30 days such entity has not notified Contractor that such charges are dismissed or otherwise unfounded. Such notification shall include the name of the complainant, a copy of such complaint, and a description of the circumstance. Contractor shall provide County with a copy of their response to the Complaint when filed.

- E. Compliance with Equal Benefits Ordinance. With respect to the provision of employee benefits, Contractor shall comply with the County Ordinance which prohibits contractors from discriminating in the provision of employee benefits between an employee with a domestic partner and an employee with a spouse.
- F. The Contractor shall comply fully with the non-discrimination requirements required by 41 CFR 60-741.5(a), which is incorporated herein as if fully set forth.
- G. Compliance with Contractor Employee Jury Service Ordinance. Contractor shall

comply with the County Ordinance with respect to provision of jury duty pay to employees and have and adhere to a written policy that provides that its employees shall receive from the contractor, on an annual basis, no less than five days of regular pay for actual jury service in San Mateo County. The policy may provide that employees deposit any fees received for such jury service with the contractor or that the contractor deduct from the employees regular pay the fees received for jury service.

12. Retention of Records, Right to Monitor and Audit

- (a) Contractor shall maintain all required records for three (3) years after the County makes final payment and all other pending matters are closed, and shall be subject to the examination and/or audit of the County, a Federal grantor agency, and the State of California.
- (b) Reporting and Record Keeping: Contractor shall comply with all program and fiscal reporting requirements set forth by appropriate Federal, State and local agencies, and as required by the County.
- (c) Contractor agrees to provide to County, to any Federal or State department having monitoring or review authority, to County's authorized representatives, and/or their appropriate audit agencies upon reasonable notice, access to and the right to examine all records and documents necessary to determine compliance with relevant Federal, State, and local statutes, rules and regulations, and this Agreement, and to evaluate the quality, appropriateness and timeliness of services performed.

13. Merger Clause

This Agreement, including the Exhibits attached hereto and incorporated herein by reference, constitutes the sole Agreement of the parties hereto and correctly states the rights, duties, and obligations of each party as of this document's date. In the event that any term, condition, provision, requirement or specification set forth in this body of the agreement conflicts with or is inconsistent with any term, condition, provision, requirement or specification in any exhibit and/or attachment to this agreement, the provisions of this body of the agreement shall prevail. Any prior agreement, promises, negotiations, or representations between the parties not expressly stated in this document are not binding. All subsequent modifications shall be in writing and signed by the parties.

14. Controlling Law

The validity of this Agreement and of its terms or provisions, as well as the rights and duties of the parties hereunder, the interpretation, and performance of this Agreement shall be governed by the laws of the State of California.

15. Notices

Any notice, request, demand, or other communication required or permitted hereunder shall be deemed to be properly given when deposited in the United State mail, postage prepaid, or when deposited with a public telegraph company for transmittal, charges prepaid, addressed to

In the case of County, to:

Susan Hiestand Environmental Health 455 County Center, 4th Flr. Redwood City, CA 94063

In the case of Contractor, to:

Shelly McKenry Panagraph, Inc. 8365 N. Fresno, 4th Flr. Fresno, CA 93720

IN WITNESS WHEREOF, the parties hereto, by their duly authorized representatives, have affixed their hands.

COUNTY OF SAN MATEO

	By:					
	Date:					
ATTEST:						
By: Clerk of Said Board						
PANAGRAPH, INC. Contractor's Signature						
Date: 5/19/06						

Exhibit "A"

In consideration of the payments set forth in Exhibit "B", Contractor shall provide the following services:

		Task Description	Date Due
		n Branding Develop a brand for the pollution prevention program,	
	1a.	including graphic image, tag line and title for the program to inform San Mateo County residents of the Pollution Prevention Program and associate the three programs (HHW, Used Oil, Stormwater) with the importance of clean water.	July 2006
	1b.	Focus Groups Implementation of two focus groups to test two potential branding concepts with the residents of San Mateo County. This process will guide us to the brand that residents will most likely respond to for greater success of the program. This includes the development of a workshop with staff, facilitation guide, participation at the two focus groups and a brief report of findings.	July 2006
2. De	evelo	p consistent graphic elements for the program	
	2a.	Pollution Prevention Display Design of 3 screen Quickscreen display units to use at outreach events including messaging, an easy to understand watershed map and other photography. Includes project direction, creative direction, art services for layout and design and tax.	August 2006
	2b.	Newsletter Templates Development of a new name for the STOPPP newsletter and a four-page Spanish template and four-page English template. Includes direction, creative writing and name development, coordination, meetings, art services and tax.	August 2006
	2c.	Best Management Practices (BMP) Handout Development of a two and four page template design for BMP handouts. Includes, direction, coordination, art services and tax.	September 2006
	2d.	Insert BMPs into template	Variable depending on program need during contract period.
H	2e.	Image Library Compile an image library on a CD for the program using existing photos or stock photography. Additional two days of on location digital photography will enhance the image library with exclusive or original photos for the program to use. All photos will be enhanced with Photoshop if needed. Includes coordination and art and photography services.	December 2006

			Mariable
	2f.	On location photography/day: On-site photography to enhance the graphic image files if necessary.	Variable depending on program need during contract period.
	2g.	Brochures Development of three full color tri-fold brochures. HHW, used oil & filters and stormwater brochures will be designed as a series coordinating with the new branding image and theme. Includes direction, copy writing, creative direction, coordination, meetings, art services and tax.	Variable depending on program need during contract period.
3 1	Nobei	te Development	
J. 1	3a.	Website Graphics Art services for the STOPPP website graphic design. Develop two design options that fit the new branding image look and feel. Includes creative direction, coordination, meeting, art services and tax.	October 2006
	3b.	Website Development Assist the Program in the development of a website to include pages for public information and education, business & industry and municipalities. Pricing includes development of a website consisting of approximately 60 pages and 70 PDF files, site structure, programming of site, HTML templating, porting of content from current site to new site (approx. 40 pages) and adding new content up to 20-30 pages, flash enhancements, direction, coordination, and meetings.	February 2007
4	Video	Production	
7	Pub Eng used gard stor reco	lic Service Announcements (PSA) - Produce two PSA's in clish on various pollution prevention related issues such as d motor oil and filter recycling, littering, pesticides or other den chemicals (HHW), and/or a general PSA on how the m drain system works. The two PSA's will be translated and orded into Spanish. The Spanish voice-over will be proporated into the same PSA's and finalized for media dement.	January 2007
5	Proie	ct Management	
. =	Programs form Programs esti	vide process management and coordination services to ure continuity of public outreach messages among various as of media and materials developed during the contract year. Vide direction on issues on projects such as event booth ce planning and various outreach activities. Provide print mating, vendor management and quality control services as uired to assure consistent quality in the production of program terials.	Variable depending on program need during contract period.

Exhibit "B"

In consideration of the services provided by Contractor in Exhibit "A", County shall pay Contractor based on the following fee schedule:

		Task Description	Cost
1.	Progr	am Branding	
80	1a.	Develop a brand for the pollution prevention program, including graphic image, tag line and title for the program	\$ 8,000
	1b.	Focus Groups	10,000
2.	Deve	lop Consistent Graphic Elements for Program	
	2a.	Pollution Prevention Display Display Layout & Design \$3,250 Watershed Illustration 2,700 Quickscreen Units 2,700	8,650
	2b.	Newsletter Templates	6,500
	2c.	Best Management Practices (BMP) Handout	2,100
	2d.	Insert BMPs into template - \$400 each, up to 10	4,000
	2e.	Image Library	2,700
	2f.	On location photography day	1,600
	2g.	Brochures	13,000
3.	Web	site Development	
	3a.	Website Graphics	3,250
	3b.	Website Development	18,000
4.	Vide	o Production	1 4
	Pub	lic Service Announcements (PSA) elevision: English - 2; Spanish - 2: 30 PSAs	
	9	 Video Direction \$1,500 Creative Development/writing 3,000 Production 10,000 Animation 2,000 Expenses: Talent, locations 2,000 Music rights, misc. 1,500 	20,000

5.	Project Management		_
	Strategic Planning & Development	\$2,400	
	Research	600	
	Coordination	950	
	Support	400	-
	Mileage & Travel expense	650	5,000
	Actual cost will depend on amount of time spent exceed \$5,000.	on each task, not to	
8	7	otal	\$102,800

Contractor shall submit monthly invoices. The invoices shall itemize information regarding work from the previous month. Upon approval of the invoices by the Director of Environmental Health, invoices shall be paid. The total contract amount shall not exceed One Hundred Two Thousand Eight Hundred Dollars (\$102,800) for the contract term of July 1, 2006 through June 30, 2007.

COUNTY OF SAN MATEO

SAN MATERIALINA ENVIRONMENTAL HEALTH

Equal Benefits Compliance Declaration Form I Vendor Identification Name of Contractor: Contact Person: 559-438-2040 Fax Number: 559-438-2065 Phone Number: **II Employees** Does the Contractor have any employees? X Yes ___ No Does the Contractor provide benefits to spouses of employees? XYes ___No *If the answer to one or both of the above is no, please skip to Section IV.* III Equal Benefits Compliance (Check one) Yes, the Contractor complies by offering equal benefits, as defined by Chapter 2.93, to its employees with spouses and its employees with domestic partners. ☐ Yes, the Contractor complies by offering a cash equivalent payment to eligible employees in lieu of equal benefits. □ No, the Contractor does not comply. ☐ The Contractor is under a collective bargaining agreement which began on (date) and expires on _____ (date). I declare under penalty of perjury under the laws of the State of California that the

IV Declaration

Address:

foregoing is true and correct, and that I am authorized to bind this entity contractually.

Executed this day of _Apri	
An	Steve Faris
Signature	Name (Please Print)
Coo	
Title	

CONTRACT INSURANCE APPROVAL

DATE: 5/23/06				
TO: Steve Ros	si FAX: 363-4	1864 PONY:	EPS 163	
FROM: Mary	Jappan 4396 FAX:			
PHONE:	4396 FAX:	PONY:		
The following is to be complete	ed by the department b	efore submission	on to Risk M	anagement:
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DOES THE CONTRACTOR TI	RAVEL AS A PART OI	F THE CONTRA	ACT SERVIC	CES?
NUMBER OF EMPLOYEES W	ORKING FOR CONTI	RACTOR:		
DUTIES TO BE PERFORMED Public relation	BY CONTRACTOR F	OR COUNTY:	nitreac	L pervies
The following will be complete	ed by Risk Managemer	ıt:		
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Professional Liability				
Workers' Compensation	Shipton	8		
REMARKS/COMMENTS:				
	Janus	Kilk	5/	30/06
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