

**AMENDMENT TO AGREEMENT  
BETWEEN THE COUNTY OF SAN MATEO AND  
JOHNSON CONTROLS, INC.**

THIS AMENDMENT TO THE AGREEMENT, entered into this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_\_, by and between the COUNTY OF SAN MATEO, hereinafter called "County," and JOHNSON CONTROLS, INC, hereinafter called "Contractor";

W I T N E S S E T H:

WHEREAS, pursuant to Government Code, Section 31000, County may contract with independent contractors for the furnishing of such services to or for County or any Department thereof;

WHEREAS, the parties entered into an Agreement for cardkey system services on February 1, 2006 in the amount of \$100,000; and

WHEREAS, the parties wish to amend the Agreement to extend services for the addition of new Cardkey doors and to upgrade modules by increasing the amount of the Agreement by \$15,676 and extending the term to June 30, 2008.

**NOW, THEREFORE, IT IS HEREBY AGREED BY THE PARTIES HERETO AS FOLLOWS:**

1. Section 1: Services to completed by Contractor is hereby amended to read as follows:

In consideration of the payments hereinafter set forth, Contractor shall perform services for County in accordance with the terms, conditions and specifications set forth herein and in **Exhibit "A1" Revision 1 – 12/1/06** attached hereto for the COUNTY OF SAN MATEO Human Services Agency. Contractor shall ensure compliance with all state, federal and local laws or rules applicable to performance of the work required under this contract.

2. Section 2: Contract Term is hereby amended to read as follows:

The term of this Agreement shall be from **2/1/06 to 6/30/08** unless terminated earlier by the County.

3. Section 3: Payments is hereby amended to read as follows:

In consideration of the services rendered in accordance with all terms, conditions and specifications set forth herein and in **Exhibit "A1" Revision 1 – 12/1/06**, County shall make payment to Contractor in the manner specified herein and in **Exhibit "A1" Revision 1 - 12/1/06**. In the event that the County makes any advance payments, Contractor agrees to refund any amounts in excess of the amount owed by the County at the time of contract termination. The County reserves the right to withhold payment if the County determines that the quantity or quality of the work performed is unacceptable. In no event shall total payment for services under this Agreement exceed **One Hundred Fifteen Thousand Six Hundred Seventy Six Dollars, \$115,676**.

4. Section 15: Merger Clause is hereby amended to read as follows:

This Agreement, including **Exhibit "A1" Revision 1 - 12/1/06** attached hereto and incorporated herein by reference, constitutes the sole Agreement of the parties hereto and correctly states the rights, duties, and obligations of each party as of this document's date. Any prior agreement, promises, negotiations, or representations between the parties not expressly stated in this document are not binding. All subsequent modifications shall be in writing and signed by the County Purchasing Agent. In the event of a conflict between the terms, conditions, or specifications set forth herein and those in **Exhibit "A1" Revision 1 - 12/1/06** attached hereto, the terms, conditions, or specifications set forth herein shall prevail. This Agreement constitutes the entire Agreement between County and Contractor. Further, liability referenced to in section 6 is limited to Contractor's negligence during the Contractor's performance under this contract.

5. Section 17: Compliance with Contractor Employee Jury Service Ordinance is hereby added to read as follows:

Contractor shall comply with the County Ordinance with respect to provision of jury duty pay to employees and have and adhere to a written policy that provides that its employees shall receive from the contractor, on an annual basis, no less than five days of regular pay for actual jury service in San Mateo County. The policy may provide that employees deposit any fees received for such jury service with the contractor or that the contractor deduct from the employees' regular pay the fees received for jury service.

6. Exhibit A is hereby deleted and replaced in its entirety by **Exhibit A1 Revision 1 – 12/1/06** and is attached hereto and incorporated by reference herein.
7. Attachment VII (services for 550 Quarry Road, San Carlos) is hereby added and attached hereto and incorporated by reference herein.

8. Attachment VIII (services for 2500 Middlefield Road, Redwood City) is hereby added and attached hereto and incorporated by reference herein.
9. All other terms and conditions of the Agreement dated February 1, 2006, between the County and Contractor shall remain in full force and effect.

IN WITNESS WHEREOF, the parties hereto, by their duly authorized representatives, have affixed their hands.

COUNTY OF SAN MATEO

By: \_\_\_\_\_  
President  
Board of Supervisors, San Mateo County

Date: \_\_\_\_\_

ATTEST:

By: \_\_\_\_\_  
Clerk of Said Board

JOHNSON CONTROLS, INC

\_\_\_\_\_  
Contractor's Signature

Date: \_\_\_\_\_

**COUNTY OF SAN MATEO  
AGREEMENT WITH INDEPENDENT CONTRACTOR**

**Exhibit "A1" Revised 12/1/06**  
Revision 1  
Agreement No. 70100-06-C220

**Agreement between the County of San Mateo and Johnson Controls / Cardkey Solutions**

**I. Description of Services to be Performed by the Contractor**

Contractor will provide Cardkey security services at four (4) locations of the Human Services Agency (HSA), as well as any unforeseen expenses related to these services, subject to HSA approval. The Scope of Work is described in Attachments I – VIII. **Bolded items below are added by Amendment #1.**

- Attachment I – Bldg. A, 262 Harbor Blvd., Belmont – Add eight (8) new Cardkey doors
- Attachment II – Bldg. B Data Room, Belmont – Add one (1) new Cardkey door for the Data Room
- Attachment III– Bldg.C, Belmont – Design and build security retrofit.
- Attachment IV – Bldg. E, 400 Harbor Blvd., Belmont - Add five (5) new Cardkey doors
- Attachment V – 350 – 90<sup>th</sup> Street, Daly City – Add two (2) new Cardkey doors
- Attachment VI – 2500 Middlefield Road, Redwood City – Add one (1) new Cardkey door for the Server Room

**Items below are added by Amendment #1:**

- Attachment VII – 550 Quarry Road, Belmont - Add two (2) new Cardkey doors for Breakroom**
- Attachment VIII – 2500 Middlefield Road, Redwood City – Install five (5) dual reader modules and one (1) input output module to existing security panel room.**

**II. Amount and Method of Payment**

Payment to the Contractor will be lump sum upon completion of services, upon submittal and approval of a detailed invoice to the Director of the Human Services Agency or his or her designee. Payment breakdown will be as follows:

1) Bldg. A, 262 Harbor, Belmont	\$25,710.45	
2) Bldg. B, Data Room, Belmont	\$3,830.25	
3) Bldg. C, 400 Harbor Blvd., Belmont	\$ 39,649.21	
4) Bldg. E, 400 Harbor Blvd., Belmont	\$ 11,275.74	
5) 350 – 90 <sup>th</sup> St., Daly City	\$7,997.05	
6) 2500 Middlefield Rd., Redwood City –Server Room	\$4,347.33	
Possible unforeseen expenses, subject to HSA approval, that may result from the planned Cardkey projects	<u>\$7,190.28</u>	<u>\$100,000.00</u>

**Items below are added by Amendment #1:**

8) 550 Quarry Road, Belmont	\$6,905.35	
9) 2500 Middlefield Rd, Redwood City –Modules	<u>\$8,770.65</u>	<u>\$ 15,676.00</u>
		<b>\$115,676.00</b>

**In no event shall total payment under this Agreement exceed \$115,676.** County shall have the right to withhold payment if County determines that the quantity, quality, or timeliness of the work performed is unacceptable.

**III. Other Exhibits**

Equal Benefits Compliance Declaration Form

Contractor agrees that the requirements of this Agreement pertaining to the protection of proprietary rights and confidentiality shall survive termination of this Agreement.

_____ Contractor's Signature	_____ Date	_____ Contractor's Name (Please Print)	_____ Date
_____ Department or Division Head	_____ Date	<u>Clarisa Simon-Soriano, Director of Automation</u> Department or Division Head Name (Please Print)	_____ Date
_____ Purchasing Agent, County of San Mateo	_____ Date		<u>70153-5841</u> Budget Unit

Johnson Controls, Inc.  
Security Solutions  
3526 Breakwater Court  
Hayward, CA 94545  
Tel. 510.783.4000  
Fax: 510.785.3170



**November 20, 2006**

**Quote #SS260820.1**

**San Mateo County  
Human Services Agency  
400 Harbor Blvd., Bldg. C  
Belmont, CA. 94002**

**Account Executive, Security  
Steve Sandoval**

**Attn: Julie van Arkel**

**RE: Cardkey Additions for SMC HSA Quarry Road Cardkey Adds – [Attachment VII](#)**

Johnson Controls Security Solutions is pleased to present the Cardkey Security Additions for the Breakroom at The County of San Mateo's Human Services Agency Building at 550 Quarry Road in San Carlos.

### **Proposed Solution**

This proposal includes installing two (2) Access Control doors with door position alarm contacts and electronic door hardware with request-to-exit sensors. JCI will install new plenum cabling, to these doors. JCI will install new electronic door hardware on the two (2) Interior proposed Cardkey doors with new electronic door hardware. All security cable will be wired in neat manner to the new JCI dual reader modules being installed in the existing Cardkey Panel in the Telcom/IT room. The new Cardkey doors will include the doors leading into the Break Room.

Johnson Controls Proposal includes new security equipment, one-year warranty, freight, cable, and associated installation material. Johnson Controls will provide the initial on-site system configuration, and system set-up. JCI will provide initial system set-up, submittals, system diagram testing and commissioning of the system.

**Proposal Equipment & Labor Breakout**

Priced per Johnson Controls California Multiple Award Schedule Agreement: *CMAS#3-02-63-0031A*

Item	Model	Manufacturer	Qty	Price Per	Extended
1	S300-RDR2S	JCI 2 door interface w/sup inputs	1	\$427.93	\$427.93
2	L73-G-2W	HID Proximity dark gray card reader	2	\$176.56	\$353.12
3	DS150I	Bosch PIR Exit Sensor	2	\$92.00	\$184.00
4	1078	Sentrol recessed door position contacts	2	\$9.00	\$18.00
5	ACD80626HO	Schlage ACSI 24VDC Lock Set w/REX	2	\$692.00	\$1,384.00
6	CA4W4.5X	Power Transfer Hinge	2	\$218.00	\$436.00
7	CABLE	Cable and install materials	Lot	\$329.00	\$329.00
8	INSTALL	Installation of cable, conduit and devices	Lot	\$2,494.00	\$2,494.00
9	PJ-MNT-ENG	Project Management and Engineering	Lot	\$288.00	\$288.00
10	FINAL	Testing, Commissioning and Program	Lot	\$576.00	\$576.00

Material Sub Total:	\$3,132.05
Tax Total:	\$258.39
Shipping & Other:	\$156.60
Material Total:	\$3,547.04
Labor Total:	\$3,358.00

**TOTAL PURCHASE: **\$6,905.04****

**Items NOT INCLUDED in this bid Proposal**

- 1) 110 A/C power available in the Telcom/IT room for Security Equipment.
- 2) Database entry for each employee data fields, time zones, access levels.
- 3) If Door Closures are needed or not working for door to self close this would be additional cost.
- 4) This is based on a Non-Pipe Cable Install project with all cable run in a neat manner inside ceiling and wall areas.

**Assumptions related to This Proposal**

1. Most of the work will be performed between 7:00 a.m. and 4:00 p.m. Monday through Friday.
2. Reasonable access will be provided to all work areas.
3. JCI will use existing 110vac power in Telcom/IT Room.
4. Payment Terms are Net 30 days with progress billing.
5. First Year warranty is included. No additional years are figured into this proposal.

This proposal is hereby accepted and  
Johnson Controls is authorized to  
proceed with the work;

\_\_\_\_\_  
Purchaser - Company Name

JOHNSON CONTROLS, INC.

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Signature

Name: \_\_\_\_\_

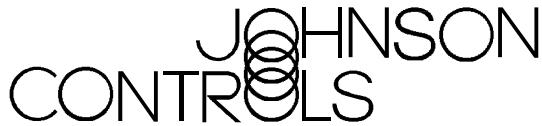
Name: Steve Sandoval

Title: \_\_\_\_\_

Date: \_\_\_\_\_



Johnson Controls, Inc.  
Security Solutions  
3526 Breakwater Court  
Hayward, CA 94545  
Tel: 510.783.4000  
Fax: 510.785.3170



November 20, 2006

Quote #SS260810.1

**San Mateo County  
Human Services Agency  
400 Harbor Blvd., Bldg. C  
Belmont, CA. 94002**

**Account Executive, Security  
Steve Sandoval**

**Attn: Julie van Arkel**

**RE: Cardkey STI Board Upgrades for SMC HSA 2500 Middlefield – Attachment VIII**

Johnson Controls Security Solutions is pleased to present the proposal to upgrade the old Cardkey Smart Terminal Interface panels at the County of San Mateo's Human Services Agency Building at 2500 Middlefield Road in Redwood City.

### **Proposed Solution**

This proposal includes installing five (5) S300-RDR2 dual reader modules and one (1) S300-IO8 input output module in the existing Security panel room. JCI will program these new modules to the existing CK720 Network Controller and rewire from the old panels to the new panels. JCI will then demo old panels.

Johnson Controls Proposal includes new security equipment, one-year warranty, freight, cable, and associated installation material. Johnson Controls will provide the initial on-site system configuration, and system set-up. JCI will provide initial system set-up, testing and commissioning of the system.



**2500 Middlefield Proposal Equipment & Labor Breakout**

Priced per Johnson Controls California Multiple Award Schedule Agreement: *CMAS#3-02-63-0031A*

Item	Model	Manufacturer	Qty	Price Per	Extended
1	S300-XL	JCI large enclosure	1	\$293.03	\$293.03
2	S300-BAT	JCI 12V 7.2Ahr battery	1	\$331.4	\$33.14
3	S300-BRK2	JCI Battery bracket kit	1	\$27.47	\$27.47
4	S300-XFMR	JCI Plug-in Transformer	1	\$28.34	\$28.34
5	S300-RDR2S	JCI 2 door interface w/sup inputs	5	\$436.49	\$2,182.45
6	S300-IO8	JCI Input/Output Module	1	\$412.50	\$412.50
7	CNVTR-2W-1	JCI Converter, Wiegand, 2-1 Wire	5	\$72.82	\$364.10
8	MATERIAL	Cable, Connectors, Panduit, etc.	Lot	\$324.00	\$324.00
9	INSTALL	Installation of cable, conduit and devices	Lot	\$2,892.00	\$2,892.00
10	PJ-MNT-ENG	Project Management and Engineering	Lot	\$576.00	\$576.00
11	FINAL	Testing, Commissioning and Program	Lot	\$1,152.00	\$1,152.00

Material Sub Total:	\$3,665.03
Tax Total:	\$302.37
Shipping & Other:	\$183.25
Material Total:	\$4,150.65
Labor Total:	\$4,620.00
<b>TOTAL PURCHASE:</b>	<b>\$8,770.65</b>

**Items NOT INCLUDED in this bid Proposal**

- 1) 110 A/C power available in the Server/Telcom room on ground floor Security Equipment.
- 2) Existing Network Connection to CK720 Panel.
- 3) Existing Security Devices.

**Technical Support Services INCLUDED in this bid Proposal**

1. System Engineering and Design and project management.
2. JCI will provide the initial System Setup, testing and programming of the new Cardkey Panels at 2500 Middlefield.
3. One-year warrantee on all new equipment & software furnished under this proposal. Warrantee service includes standard Monday to Friday 8:00am to 5:00pm coverage. Additional Years Warranty is not included and would be additional cost.

**Assumptions related to This Proposal**

1. Most of the work will be performed between 7:00 a.m. and 4:00 p.m. Monday through Friday.
2. Reasonable access will be provided to all work areas.
3. JCI will need 110vac power in Telcom/Server Room.
4. Payment Terms are Net 30 days with progress billing.
5. First Year warranty is included. No additional years are figured into this proposal.

This proposal is hereby accepted and  
Johnson Controls is authorized to  
proceed with the work;

\_\_\_\_\_  
Purchaser - Company Name

JOHNSON CONTROLS, INC.

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Signature

Name: \_\_\_\_\_

Name: Steve Sandoval

Title: \_\_\_\_\_

Date: \_\_\_\_\_