# ATTACHMENT B

## **Performance Incentives and Disincentives**

## Performance incentives will be awarded for excellent performance on aspects of:

### Solid Waste diversion

Overall Diversion Level

### Collection service delivery

• Single-Family Missed Pick-Up Initial Complaints

### Customer Service

• Average Speed of Answer

Performance disincentives will be assessed for substandard performance on aspects of:

#### **Diversion**

- Minimum Single-Family Diversion Level
- Minimum Commercial Diversion Level

## **Contamination**

- Targeted Recyclable Materials
- Organic Materials
- Plant Materials

### Collection Service

- Single-Family Missed Pick-Up Initial Complaints
- Single-Family Missed Pick-Up Collection Events

### Customer Service

- Average Speed of Answer
- Ninety (90) Second Maximum Hold Time

The performance incentives and disincentives will commence after full implementation of the roll-out of new services to Agency. Table 1 provides a summary of the incentives and disincentives, thresholds and payment amounts.

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## **Performance Incentives and Disincentives**

TABLE 1					
Performance	Disincentive	Incentive	Performance		
Incentive and	Payment	Payment	Incentive/Disincentive		
Disincentive Annual Diversion	Threshold	Threshold	Payment Amount		
Level					
Overall Diversion Level	Not applicable	Calculated Overall Diversion Level > targeted Overall Diversion Level	Incentive payment = \$70.00 per Ton		
Minimum Single-Family Diversion Level	Level < TBD	Not applicable	Disincentive payment = \$70.00 per Ton		
Minimum Commercial Diversion Level	Level < TBD	Not applicable	Disincentive payment = \$70.00 per Ton		
Maximum Contamination Level – Residential Targeted Recyclable Materials	Rate Year One level > 20% <sup>1</sup> Rate Year Two (2012) through Ten (2020) level > TBD <sup>2</sup>	Not applicable	Disincentive payment = \$175.00 per Ton		
Maximum Contamination Level – Residential Organic Materials	Level > 5%	Not applicable	Disincentive payment = \$70.00 per Ton		
Maximum Contamination Level – Commercial Targeted Recyclable Materials	Level > 8%	Not applicable	Disincentive payment = \$70.00 per Ton		
Maximum Contamination Level – Commercial Organic Materials	Level > 10%	Not applicable	Disincentive payment = \$70.00 per Ton		
Maximum Contamination Level – MFD and Commercial Plant Materials	Level > 5%	Not applicable	Disincentive payment = \$70.00 per Ton		
Single-Family Missed Pick-Up Initial Complaints	Actual % > 0.1% (1 Complaint per 1,000 Service Opportunities)	Actual % < 0.033% (1 Complaint per 3,000 Service Opportunities)	Incentive or Disincentive payment = \$50.00 per Complaint		

Recology-County of San Mateo Franchise Agreement for Collection Services

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## **Performance Incentives and Disincentives**

TABLE 1				
Performance	Disincentive	Incentive	Performance	
Incentive and	Payment	Payment	Incentive/Disincentive	
Disincentive	Threshold	Threshold	Payment Amount	
Single-Family Missed Pick-Up Collection Event	Actual > 0	Not applicable	Disincentive payment = \$50.00 per Missed Pick-Up Collection Event	
Average Speed of Answer	Actual > 30 seconds	Actual < 15 seconds	Incentive or disincentive payment = \$500 per second above or below the threshold	
Ninety (90) Second Maximum Hold Time	Actual < 100% of all calls received are answered in ninety (90) seconds or less	Not applicable	Disincentive payment = \$5.00 per number of calls exceeding the threshold	

<sup>1</sup> The Single-Family Dwelling Targeted Recyclable Materials maximum Contamination Level is twenty percent (20%) for the last six (6) months of Rate Year One (2011).

<sup>2</sup> "TBD" is: "to be determined." The Rate Year Two (2012) through Rate Year Ten (2020) maximum Contamination Level will be established from the sampling for Rate Year One (2011).