

**Exhibit A**

**Request for Proposals Process Matrix**

**Energy Consulting Professional Services for  
County of San Mateo Department of Public Works**

1.	General Description of RFP	Provide professional energy consulting services to develop the strategic energy master plan for the County facilities.
2.	List key evaluation criteria	Comparable firm experience, experience in energy auditing
3.	Where advertised	Public Works website, Daily Journal Newspaper
4.	In addition to any advertisement, list others to whom RFP was sent	Direct mail to five (5) firms in the Bay Area
5.	Total number sent to prospective proposes	Eleven (11)
6.	Number of proposals received	Eleven (11)
7.	Who evaluated the proposals	Representatives from the Department of Public Works
8.	In alphabetical order, names of proposals (or finalists, if applicable) and location	AECOM San Francisco, CA
		AIRCON Energy San Francisco, CA
		ARUP San Francisco, CA
		BASE San Francisco, CA
		Enernoc Los Angeles, CA
		Enovity San Francisco, CA

		Honeywell Foster City, CA
		KEMA Oakland, CA
		Navigant Consulting Sacramento, CA
		NAM San Francisco , CA
		Sensiba San Felipe Redwood City, CA