



**COUNTY OF SAN MATEO**  
**Inter-Departmental Correspondence**

Sheriff's Office



**DATE:** August 17, 2011  
**BOARD MEETING DATE:** September 13, 2011  
**SPECIAL NOTICE/HEARING:** None  
**VOTE REQUIRED:** Majority

**TO:** Honorable Board of Supervisors  
**FROM:** Greg Munks, Sheriff  
**SUBJECT:** Purchase of a Special Events Package for the Northern California Regional Intelligence Center's Fusion Center Application Suite

**RECOMMENDATION:**

Adopt a Resolution waiving the Request for Proposals (RFP) process and authorizing the Purchasing Agent to purchase a Special Events Package for the Northern California Regional Intelligence Center's Fusion Center Application Suite from Digital Sandbox in the amount of \$284,000.

**BACKGROUND:**

For the past 14 years, the Northern California High Intensity Drug Trafficking Area (NCHIDTA) program has provided a stable source of federal funding and collaborative regional leadership to combat organized drug trafficking and related crime. In 2004, the Northern California Regional Terrorism Threat Assessment Center (NCRTTAC) was established under NCHIDTA management to make it possible for public safety agencies to identify and assess terrorist threats in the Bay Area. The NCRTTAC was co-located with the NCHIDTA to form an information "Fusion Center" for Northern California. In 2009, the Fusion Center began doing business as the Northern California Regional Intelligence Center (NCRIC). The United States Department of Homeland Security and the State of California have designated the NCRIC as the regional Fusion Center for the Bay Area. The NCRIC is funded by federal State Homeland Security Program funds, for which the State of California Emergency Management Agency (Cal EMA) serves as the grantee as well as federal Urban Area Security Initiative (UASI) funds, for which the City and County of San Francisco serves as the regional administrator.

Because the NCHIDTA and the NCRTTAC are funding streams and not legal entities, the Sheriff serves as the lead agency for both the NCHIDTA and the NCRTTAC.

On December 7, 2010, your Board waived the RFP process and authorized the Purchasing Agent to purchase the Fusion Center Application Suite from Digital Sandbox using FY 2008 UASI grant funds (Resolution No. 071158).

**DISCUSSION:**

For the past year, the NCRIC, in collaboration with the Bay Area UASI and the region's county and city agencies, has populated the Fusion Center Application Suite with thousands of data points related to the region's risk. The NCRIC has utilized the Fusion Center Application Suite to assess, prioritize, and manage the risks in the NCRIC's area of responsibility and has been able to develop and deploy more effective risk management strategies. To enhance the operation utility of the Fusion Center Application Suite and to provide the NCRIC with a unique risk management capability, the NCRIC would like to purchase a Special Events Package from Digital Sandbox that will be fully integrated with the NCRIC's Fusion Center Application Suite. The Special Events Package will allow the NCRIC to support risk management activities in support of special events in the Bay Area.

Because Digital Sandbox holds three (3) US patents for methods and tools used in Risk Management, no other vendor would be able to replicate the current Fusion Center Application Suite without violating US Patent Law. The Fusion Center Application Suite also contains Digital Sandbox's proprietary software. In addition, in order to utilize and refine the data collected through thousands of hours of work by fusion center personnel, the NCRIC is requesting that the RFP process be waived in order to purchase the Special Events Package for the NCRIC's Fusion Center Application Suite from Digital Sandbox.

County Counsel has reviewed and approved the Resolution as to form.

Approval of the Resolution contributes to the Shared Vision 2025 outcome of a Collaborative Community as the NCRIC is a collaborative regional public safety undertaking which leads to safer communities by improving cooperation and information sharing between agencies.

**PERFORMANCE MEASURES:**

<b>Measure</b>	<b>FY 2009-10 Actual</b>	<b>FY 2010-11 Projected</b>
Number of investigative assists	<b>1,080</b>	<b>1,200</b>
Number of Tips/Leads (eGuardian)	<b>734</b>	<b>750</b>

**FISCAL IMPACT:**

All costs associated with the NCRIC operation are 100% reimbursable from federal funds. There will be no Net County Cost incurred.

**RESOLUTION NO. \_\_\_\_\_**

**BOARD OF SUPERVISORS, COUNTY OF SAN MATEO, STATE OF CALIFORNIA**

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**RESOLUTION WAIVING THE REQUEST FOR PROPOSALS (RFP) PROCESS AND  
AUTHORIZING THE PURCHASING AGENT TO PURCHASE A SPECIAL EVENTS  
PACAКGE FOR THE NORTHERN CALIFORNIA REGIONAL INTELLIGENCE  
CENTER’S FUSION CENTER APPLICATION SUITE FROM DIGITAL SANDBOX IN  
THE AMOUNT OF \$284,000**

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**RESOLVED**, by the Board of Supervisors of the County of San Mateo, State of California, that

**WHEREAS**, since 1997, the Northern California High Intensity Drug Trafficking Area (NCHIDTA) has administered and continues to administer federal and state funding to implement a variety of public safety initiatives focusing on narcotics eradication; and

**WHEREAS**, since 2004, the Northern California Regional Terrorism Threat Assessment Center (NCRTTAC), through the NCHIDTA, has administered and continues to administer federal and state funding to implement a variety of public safety initiatives focusing on anti-terrorism; and

**WHEREAS**, NCHIDTA and NCRTTAC are managed by the NCHIDTA Executive Board which has designated the San Mateo County Sheriff’s Office to serve as fiduciary and fiscal agent for the NCHIDTA; and

**WHEREAS**, since 2009, the NCHIDTA and NCRTTAC’s Fusion Center began doing business as the Northern California Regional Intelligence Center (NCRIC) in order

to provide a clear description and single identity for the “All Crimes” Fusion Center; and

**WHEREAS**, the County of San Mateo has previously received federal Department of Homeland Security grant funds through the Bay Area Urban Area Security Initiative (UASI) Program for which the City and County of San Francisco serves as the lead agency and contracts with the recipient agencies for the distribution of funds; and

**WHEREAS**, the San Francisco Department of Emergency Management (SFDEM) has been designated to serve as the local administrator for the FY 2009 and FY 2010 UASI grant awards; and

**WHEREAS**, on December 7, 2010, the County of San Mateo waived the RFP process and authorized the Purchasing Agent to purchase the Fusion Center Application Suite from Digital Sandbox (Resolution No. 071158); and

**WHEREAS**, for the past year, the NCRIC, in collaboration with the Bay Area UASI and the region’s county and city agencies, has populated the Fusion Center Application Suite with thousands of data points related to the region’s risk; and

**WHEREAS**, the Special Events Package will enhance the operation utility of the NCRIC’s Fusion Center Application Suite and will allow the NCRIC to support risk management activities in support of special events in the Bay Area; and

**WHEREAS**, Digital Sandbox has proprietary and protected algorithms used in

the process and holds three US patents for methods and tools used in risk management; and

**WHEREAS**, waiving the RFP process is being requested as no other vendor will be able to enhance the operation utility of the NCRIC's Fusion Center Application Suite without violating US Patent Law as such software is proprietary to Digital Sandbox; and

**NOW THEREFORE, IT IS HEREBY DETERMINED AND ORDERED** that the President of the Board of Supervisors waives the Request for Proposals process and authorizes the Purchasing Agent to purchase a Special Events Package for the Northern California Regional Intelligence Center's Fusion Center Application Suite from Digital Sandbox in the amount of \$284,000, and the Clerk of this Board of Supervisors shall attest the President's signature thereto.

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