



**COUNTY OF SAN MATEO**  
Inter-Departmental Correspondence  
Sheriff's Office



**DATE:** September 9, 2011  
**BOARD MEETING DATE:** October 18, 2011  
**SPECIAL NOTICE/HEARING:** None  
**VOTE REQUIRED:** Majority

**TO:** Honorable Board of Supervisors  
**FROM:** Sheriff Greg Munks, Office of Emergency Services Area Coordinator  
**SUBJECT:** Purchase of a Lenco BearCat G3 Tactical Emergency Response Vehicle for San Mateo County Law Enforcement Tactical Teams

**RECOMMENDATION:**

Resolution waiving the Request for Proposals process and authorizing the Purchasing Agent to purchase a Lenco BearCat G3 Tactical Emergency Response Vehicle in the amount of \$300,000, no Net County Cost

**BACKGROUND:**

San Mateo County Law Enforcement Tactical Teams received funding from the FY 2010 Urban Area Security Initiative Grant (UASI) to purchase a Lenco BearCat Tactical Emergency Response Vehicle that has the capability to transport up to 10 fully equipped tactical officers into a high risk environment including, active shooter situations, hostage crisis, and terrorist related attacks. Presently, there is one Lenco Response Vehicle in the County deployed in the Northern zone. Tactical operators are fully trained on that product. This new vehicle will be deployed in the Southern zone of the County.

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**DISCUSSION:**

With the growing threat of both international and home grown terrorism, it is imperative that agencies throughout the County have the capability to safely enter a hostile environment in order to provide for the safety of potential victims and to address a present threat. The Lenco BearCat tactical vehicle is capable of operating in urban, rural, and rugged environments. Its compact size makes it highly maneuverable on both city streets and in undeveloped areas. The BearCat Armored Vehicle is capable of Level IV protection as identified by the National Institute of Justice. These protective capabilities include a bullet resistant exterior up to and including armor piercing rifle rounds. The body of the vehicle is rated to protect against .50 caliber Browning machine gun ball ammunition.

Waiving the request for proposal process will benefit the County because, as noted

above, purchasing a known product will increase training efficiency and allow for a larger number of employees trained to use the vehicle. In addition, Lenco is recognized worldwide as one of the best manufacturers of tactical armored vehicles.

County Counsel has reviewed and approved the Resolution as to form.

Approval of this Board Memo contributes to the Shared Vision 2025 outcome of a Collaborative Community by allowing all law enforcement agencies in the County to share resources that enhance the ability to prevent, deter, respond to, and recover from threats and incidents of terrorism, as well as to ensure the safety of first responders.

**Performance Measure(s):**

<b>Measure</b>	<b>FY 2010-11 Actual</b>	<b>FY 2011-12 Projected</b>
Calls for service responded to in the County on a mutual aid basis	262	300

**FISCAL IMPACT:**

The cost of the Lenco BearCat is \$300,000 and will be funded through the FY 2010 UASI Grant. There is no net County cost associated with this purchase.

**RESOLUTION NO. \_\_\_\_\_**

**BOARD OF SUPERVISORS, COUNTY OF SAN MATEO, STATE OF CALIFORNIA**

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**RESOLUTION WAIVING THE REQUEST FOR PROPOSALS PROCESS AND  
AUTHORIZING THE PURCHASING AGENT TO PURCHASE A Lenco BEARCAT  
G3 TACTICAL EMERGENCY RESPONSE VEHICLE IN THE AMOUNT OF \$300,000,  
NO NET COUNTY COST**

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**RESOLVED**, by the Board of Supervisors of the County of San Mateo, State of California, that

**WHEREAS**, San Mateo County Law Enforcement Tactical Teams received funding from the FY 2010 Urban Area Security Initiative Grant (UASI) for the purchase of a Lenco BearCat Tactical Emergency Response Vehicle; and

**WHEREAS**, the Lenco armored tactical vehicle is capable of operating in urban, rural, and rugged environments; and

**WHEREAS**, Lenco manufacturer armored vehicles for law enforcement, military, and government agencies, that are integral in responding to high risk environments including, active shooters, hostage situations, and terrorist related attacks; and

**WHEREAS**, it is in the best interest of the County to waive the competitive bid process on the basis that Lenco is recognized worldwide as a leader in the manufacturing of tactical armored vehicles; and

**NOW THEREFORE, IT IS HEREBY DETERMINED AND ORDERED** that the President of the Board of Supervisors waives the request for proposal process and authorizes the purchasing agent to issue a purchase order with Lenco Industries, Inc. for provision of a BearCat G3 Tactical Emergency Response Vehicle.

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